

# Discounts, Credits and Rebates Annexure to the **nbn**<sup>®</sup> Ethernet Price List

Wholesale Broadband Agreement



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## Wholesale Broadband Agreement

| Version             | Description  | Effective Date              |
|---------------------|--|-----------------------------|
| 5.0                 | First issued version of WBA 5  | 1 December 2023             |
| 5.1                 | H2 Fibre Connect Rebate  | 1 January 2024              |
| 5.2                 | Update to include eligibility consideration for NNI Diversity Upgrade Rebate | 24 February 2024            |
| 5.3                 | Update for Connect the Unconnected Rebate and Take 3 extension               | 1 March 2024                |
| <a href="#">5.x</a> | <a href="#">Update for FY25Q1 Fibre Connect Rebate</a>                       | <a href="#">1 June 2024</a> |

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### Environment

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## Part A List of current Discounts, Credits, Rebates and Waivers

### A1.1 Current Discounts, Credits, Rebates and Waivers

The following Discounts, Credits, Rebates and Waivers are currently available to RSP subject to the corresponding conditions set out in Parts B and C.

| #  | Name  | Description   | Duration                      | Campaign Period | Details and conditions |
|--|---|---|-------------------------------|-----------------|------------------------|
| Long-term Discounts, Credits, Rebates and Waivers (Part B) |   |   |                               |                 |                        |
| Module B1: General   |   |   |                               |                 |                        |
| 1.   | <b>50 Kbps CVC Credit</b>                         | A Credit per AVC TC-4 and UNI bundle which is equal to the recurring Charge which would apply to <b>nbn</b> <sup>®</sup> Ethernet (Satellite) for a 50Kbps CVC TC-4, excluding any recurring Charge in connection with a CVC Class. | Start Date – 30 November 2026 | N/A             | Section B1.1           |
| 2.   | <b>First Battery Credit</b>                       | A Credit of \$30.00 which <b>nbn</b> will give to RSP if a fault or defect occurs with a First Battery supplied as part of <b>nbn</b> <sup>®</sup> Ethernet during the First Battery Warranty Period for that First Battery.        | Start Date - 30 November 2026 | N/A             | Section B1.2           |
| 3.   | <b>Ancillary Charges Waivers</b>                  | Waiver of certain “ancillary” Charges specified in the <a href="#">nbn<sup>®</sup> Ethernet Price List</a> .  | Start Date - 30 November 2026 | N/A             | Section B1.3           |
| 4.   | <b>Professional Wiring Service Charges Waiver</b> | A Waiver of specified Charges associated with Professional Wiring Services.   | Start Date - 30 November 2026 | N/A             | Section B1.4           |
| 5.   | <b>NNI Diversity Upgrade Rebate</b>               | A Rebate given in respect of upgrades from a single chassis 10G NNI to a diverse chassis 10G NNI.   | Start Date - 30 November 2026 | N/A             | Section B1.5           |
| 6.   | <b>FTTC Installation Rebate and Waivers</b>       | A Rebate of certain costs associated with RSP Managed Installation - FTTC and a corresponding Waiver of certain charges associated with an <b>nbn</b> Professional Installation -FTTC.  | Start Date - 30 November 2026 | N/A             | Section B1.6           |

| #                          | Name   | Description  | Duration                      | Campaign Period | Details and conditions |
|----------------------------|--|--|-------------------------------|-----------------|------------------------|
| 7.                         | <b>HFC Installation Waivers and Rebate</b>                                   | Waivers and a Rebate of certain Charges and costs associated with Installation activities in respect of <b>nbn</b> <sup>®</sup> Ethernet (HFC) Ordered Products.   | Start Date - 30 November 2026 | N/A             | Section B1.7           |
| 8.                         | <b>Change of Access Technology Partial Waiver</b>                            | A partial Waiver applied in respect of a new Ordered Product supplied over a Subsequent Access Technology where RSP has an existing Ordered Product supplied over the Original Access Technology at the relevant Premises. | Start Date – 30 November 2026 | N/A             | Section B1.8           |
| 9.                         | <b>New developments Charge Waiver</b>  | A Waiver applied in respect of the New developments Charge   | Start Date - 30 November 2026 | N/A             | Section B1.9           |
| 10.                        | <b>Enhanced Fault Rectification Service Discount (90 Day) – 12 (24/7)</b>    | A Discount applied in respect of the Enhanced Fault Rectification Service – Enhanced (90 Day)–12 (24/7)  | Start Date – 26 March 2024    | N/A             | Section B1.10          |
| 11.                        | <b>NNI Upsize Migration Rebate</b>   | A Rebate in respect of Completed NNI Upsize Migrations   | 31 March 2024 – 30 June 2027  | N/A             | Section B1.11          |
| <b>Module B2: Business</b> |  |  |                               |                 |                        |
| 12.                        | <b>Multi Site Migration Initial Non Standard Installation Charges Waiver</b> | A Waiver of the Labour Rate and Materials Charge for Initial Non Standard Installations for <b>nbn</b> <sup>®</sup> Ethernet Ordered Products, performed in connection with certain multi-site migrations.                 | Start Date – 30 November 2026 | N/A             | Section B2.1           |
| 13.                        | <b>Built for Business Plans</b>  | A Discount to specified Enhanced Fault Rectification Services when acquired with specified business-grade AVC TC-4s.   | Start Date – 30 November 2026 | N/A             | Section B2.2           |
| 14.                        | <b>Temporary 50/20 Business Bundle 1</b>                                     | A Discount to specified Enhanced Fault Rectification Services when acquired with AVC TC-4s with a bandwidth profile of 50/20 Mbps or 25-50/5-20 Mbps.  | Start Date – 14 April 2024    | N/A             | Section B2.3           |

| #                                    | Name   | Description  | Duration   | Campaign Period                   | Details and conditions |
|--------------------------------------|--|--|--|-----------------------------------|------------------------|
| 15.                                  | <b>Temporary Business Bundle 2</b>                     | A Discount to specified Enhanced Fault Rectification Services and AVC TC-1s when acquired with specified business-grade AVC TC-4s.   | Start Date – 14 April 2024                                 | N/A                               | Section B2.4           |
| 16.                                  | <b>Business Subsequent Installation Partial Waiver</b> | A Waiver of \$270.00 of the Charge for Subsequent Installations for specified business-grade <b>nbn</b> ® Ethernet (FTTN) and <b>nbn</b> ® Ethernet (FTTC) Ordered Products  | Start Date – the date that is 3 years after the Start Date | N/A                               | Section B2.5           |
| <b>Module B3: Campaign Discounts</b> |  |  |  |                                   |                        |
| 17.                                  | <b>Light Up Boost Rebate*</b>                          | A Rebate given for Connect Orders at eligible locations that have never had an <b>nbn</b> ® Ethernet service or have not had an <b>nbn</b> ® Ethernet service for an extended period and which connect to an eligible bandwidth profile.       | Start Date – 28 February 2025                              | 1 March 2022 – 28 February 2023   | Section B3.1           |
| 18.                                  | <b>Step Up 50/20 Rebate*</b>                           | A Rebate given for eligible upgrade orders to a 50/20 bandwidth profile.   | Start Date – 26 January 2024                               | 1 April 2022 – 26 July 2023       | Section B3.2           |
| 19.                                  | <b>Step Up 100/40 Rebate*</b>                          | A Rebate given for eligible upgrade orders to a 100/40 bandwidth profile.  | Start Date – 30 May 2024                                   | 1 June 2022 – 30 November 2023    | Section B3.3           |
| 20.                                  | <b>Light Up Low Usage Rebate*</b>                      | A Rebate given for Connect Orders at eligible locations that have previously had an <b>nbn</b> ® Ethernet service but have not had an <b>nbn</b> ® Ethernet service for an extended period and which connect to an eligible bandwidth profile. | Start Date – 31 August 2025                                | 1 September 2022 – 31 August 2023 | Section B3.4           |
| 21.                                  | <b>Light Up Low Take Up Postcode Locations Rebate*</b> | A Rebate given for Connect Orders at eligible locations in geographic areas where there is low take up of <b>nbn</b> ® Ethernet over the last 12 months and which connect to an eligible bandwidth profile.                                    | Start Date – 28 February 2025                              | 1 October 2022 – 28 February 2023 | Section B3.5           |

| #   | Name                                  | Description   | Duration                        | Campaign Period                   | Details and conditions |
|-----|---------------------------------------|---|---------------------------------|-----------------------------------|------------------------|
| 22. | <b>Light Up Locations Rebate</b>      | A Rebate given for Connect Orders at eligible locations in geographic areas where there is low take up of <b>nbn</b> <sup>®</sup> Ethernet over the last 12 months and which connect to an eligible bandwidth profile | 1 March 2023 – 28 February 2026 | 1 March 2023 – 29 February 2024   | Section B3.6           |
| 23. | <b>Take 3 Rebate</b>                  | A Rebate given for Connect Orders at eligible locations that have not had an <b>nbn</b> <sup>®</sup> Ethernet service for a period over the last 12 months and which connect to an eligible bandwidth profile         | 1 March 2023 – 31 March 2026    | 1 March 2023 – 31 March 2024      | Section B3.7           |
| 24. | <b>Fibre Connect Rebate</b>           | A Rebate given for Fibre Connect Eligible Orders.   | 1 April 2023 – 31 December 2023 | 1 April 2023 – 31 December 2023   | Section B3.8           |
| 25. | <b>High Speed Rebate</b>              | A Rebate given for high-speed tiers   | 1 October 2023 – 30 June 2024   | 1 October 2023 – 30 June 2024     | Section B3.9           |
| 26. | <b>Fibre COAT Rebate</b>              | A Rebate given for Connect Orders at eligible locations that have been converted to Service Class 1.  | 1 October 2023 – 30 June 2024   | 1 October 2023 – 31 December 2023 | Section B3.10          |
| 27. | <b>H2 Fibre Connect Rebate</b>        | A Rebate given for Fibre Connect Eligible Orders.   | 1 January 2024 – 30 June 2025   | 1 January 2024 – 30 June 2024     | Section B3.11          |
| 28. | <b>Connect the Unconnected Rebate</b> | A Rebate given for Orders placed at locations unconnected to the <b>nbn</b> <sup>®</sup> Network for greater than 3 months.   | 1 April 2024 to 30 June 2027    | 1 April 2024 to 31 December 2024  | Section B3.12          |

Part A: List of current Discounts, Credits, Rebates and Waivers

| #   | Name   | Description  | Duration  | Campaign Period                                 | Details and conditions        |
|---|--|--|---|---|-------------------------------|
| <a href="#">29.</a>   | <a href="#">FY25Q1 Fibre Connect Rebate</a>              | <a href="#">A Rebate given for certain Fibre Connect Eligible Orders</a>   | <a href="#">1 July 2024 – 30 September 2024</a> | <a href="#">1 July 2024 – 30 September 2024</a> | <a href="#">Section B3.13</a> |
| Short-term Discounts, Credits, Rebates and Waivers (Part C) |  |  |   |   |                               |
| Module C1: Non-Campaign Discounts                           |  |  |   |   |                               |
| <a href="#">29-30.</a>                                      | <b>Professional Wiring Service Modify Order Discount</b> | A Discount applied to specified Charges associated with Professional Wiring Services not performed at the time of a Standard Installation. | Start Date – 30 November 2026                   | N/A   | Section C1.1                  |
| Module C2: Campaign Discounts                               |  |  |   |   |                               |
| N/A   |  |  |   |   |                               |

**\*Note:** The Campaign Period for these Discounts, Credits, Rebates and Waivers have expired. However, some Ordered Products may continue to receive such Discounts, Credits, Rebates and Waivers in accordance with their provisions, where eligibility criteria were satisfied within the Campaign Period.

## Part B      Details and conditions for Long-term Discounts, Credits, Rebates and Waivers

### Module B1:    General

**Note:** *This Module B1: General contains Long-term Discounts, Credits, Rebates and Waivers that are not focused on business End User segments (see Module B2: Business) and that are not subject to the Master Campaign Terms (see Part D: Master Campaign Terms).*



*The details and conditions in section B1.1 apply in respect of the 50 Kbps CVC Credit described in Part A.*

## B1.1 50 Kbps CVC Credit details and conditions

### B1.1.1 Eligibility / Availability Criteria

- (a) In each Billing Period, **nbn** will provide RSP with a 50 Kbps CVC Credit for each **nbn**<sup>®</sup> Ethernet (Satellite) AVC TC-4 and UNI bundle supplied by **nbn** to RSP as at the start of the relevant Billing Period.

*Example: if the CVC TC-4 pricing per Mbps is \$15.75 then the 50 Kbps CVC Credit will be \$0.7875.*

- (b) The total 50 Kbps CVC Credits given to RSP in respect of a Billing Period are capped at the total recurring Charges that apply in respect of all **nbn**<sup>®</sup> Ethernet (Satellite) CVCs supplied by **nbn** to RSP for that Billing Period, excluding any recurring Charge under section 2.3 of the [nbn<sup>®</sup> Ethernet Price List](#).

### B1.1.2 Process to Claim

- (a) **nbn** will apply the 50 Kbps CVC Credit to the next invoice following the Billing Period in which the corresponding AVC recurring charge was incurred by RSP.

*Note: RSP does not need to submit any Credit/Rebate Claim Form in respect of this Credit.*

*The details and conditions in section B1.2 apply in respect of the First Battery Credit described in Part A*

## B1.2 First Battery Credit details and conditions

### B1.2.1 Eligibility/Availability Criteria

- (a) **nbn** will give the First Battery Credit to RSP in respect of a First Battery if:
- (i) a fault or defect occurs in the First Battery during the First Battery Warranty Period;
  - (ii) RSP is supplied with the Battery Backup Service at the time the fault or defect occurs;
  - (iii) RSP installs a replacement battery in respect of that NTD in accordance with section 8 of the [nbn® Ethernet Product Terms](#); and
  - (iv) RSP submits a Credit/Rebate Claim in accordance with section B1.2.2.

### B1.2.2 Process to Claim

- (a) To lodge a Credit/Rebate claim in respect of a First Battery Credit, RSP must submit a Credit/Rebate Claim Form in accordance with clause B6 of the [Head Terms](#).
- (b) RSP must include the following details in any Credit/Rebate Claim Form for a First Battery Credit:
- (i) the Product Instance ID of the service at the location where the faulty or defective First Battery is located;
  - (ii) the NTD ID where the faulty or defective First Battery is located; and
  - (iii) a copy of the tax invoice/remittance advice for the replacement battery.

The details and conditions in section B1.3 apply in respect of the Ancillary Charges Waiver described in Part A.

## B1.3 Ancillary Charges Waiver details and conditions

### B1.3.1 Details

- (a) Subject to section B1.3.1(b), **nbn** waives its right to require RSP to pay the following Charges (each an **Ancillary Charge**) in respect of **nbn**<sup>®</sup> Ethernet for the period that this Waiver remains effective for the relevant Ancillary Charge in accordance with section B1.3.3:

| #   | Charge  | Applicable to access technology  | <b>nbn</b> <sup>®</sup> Ethernet Price List section reference |
|-----|---|--|---|
| 1.  | Initial Non-Standard Installations (except if performed in connection with Multi Site Migration Orders described in section B2.1) | All  | 3   |
| 2.  | Subsequent Installations  | <b>nbn</b> <sup>®</sup> Ethernet (Fibre); <b>nbn</b> <sup>®</sup> Ethernet (Wireless) or <b>nbn</b> <sup>®</sup> Ethernet (Satellite)  | 3   |
| 3.  | Any Labour Rate or Materials Charges above the minimum charge of \$270 for Subsequent Installations                               | <b>nbn</b> <sup>®</sup> Ethernet (FTTB); <b>nbn</b> <sup>®</sup> Ethernet (FTTN); <b>nbn</b> <sup>®</sup> Ethernet (FTTC); <b>nbn</b> <sup>®</sup> Ethernet (HFC)  | 3(a)  |
| 4.  | Access Component Reactivations  | <b>nbn</b> <sup>®</sup> Ethernet (Satellite)   | 3(b)  |
| 5.  | Site Survey   | <b>nbn</b> <sup>®</sup> Ethernet (Satellite)   | 3(b)  |
| 6.  | Equipment Modifications   | All  | 4   |
| 7.  | Equipment Removals  | <b>nbn</b> <sup>®</sup> Ethernet (Fibre); <b>nbn</b> <sup>®</sup> Ethernet (FTTB); <b>nbn</b> <sup>®</sup> Ethernet (FTTN); <b>nbn</b> <sup>®</sup> Ethernet (FTTC); <b>nbn</b> <sup>®</sup> Ethernet (HFC); <b>nbn</b> <sup>®</sup> Ethernet (Wireless) | 4(a)  |
| 8.  | Equipment Repairs   | All  | 4   |
| 9.  | On Site Maintenance Call Outs   | <b>nbn</b> <sup>®</sup> Ethernet (Satellite)   | 5(c)  |
| 10. | No Fault Found (No Truck Roll Required)   | All  | 5   |
| 11. | No Fault Found (Truck Roll Required)  | All  | 5   |
| 12. | No Fault Found (Truck Roll Required and Professional Wiring Service)  | <b>nbn</b> <sup>®</sup> Ethernet (FTTB); <b>nbn</b> <sup>®</sup> Ethernet (FTTN)   | 5(a)  |
| 13. | Late Cancellation (Site Visit Required)   | <b>nbn</b> <sup>®</sup> Ethernet (FTTB); <b>nbn</b> <sup>®</sup> Ethernet (FTTN); <b>nbn</b> <sup>®</sup> Ethernet (FTTC); <b>nbn</b> <sup>®</sup> Ethernet (HFC);   | 5   |

| #   | Charge             | Applicable to access technology  | nbn <sup>®</sup> Ethernet Price List section reference |
|-----|--------------------|--|--|
|     |                    | nbn <sup>®</sup> Ethernet (Satellite)  |  |
| 14. | Missed Appointment | nbn <sup>®</sup> Ethernet (FTTB); nbn <sup>®</sup> Ethernet (FTTN); nbn <sup>®</sup> Ethernet (FTTC); nbn <sup>®</sup> Ethernet (HFC); nbn <sup>®</sup> Ethernet (Satellite) | 5  |
| 15. | Incorrect Callout  | nbn <sup>®</sup> Ethernet (FTTB); nbn <sup>®</sup> Ethernet (FTTN); nbn <sup>®</sup> Ethernet (FTTC); nbn <sup>®</sup> Ethernet (HFC)  | 5(a)   |
| 16. | Incidentals        | nbn <sup>®</sup> Ethernet (Satellite)  | 3(b), 4(b), 5(c), 8                                    |

- (b) The waiver in section B1.3.1(a) does not apply in respect of the No Fault Found (No Truck Roll Required) and No Fault Found (Truck Roll Required) Charges (and **nbn** may charge RSP for such Charges in accordance with the [nbn<sup>®</sup> Ethernet Price List](#)) in circumstances where:
- (i) RSP raised a Trouble Ticket in respect of an **nbn<sup>®</sup>** Ethernet (FTTN) or **nbn<sup>®</sup>** Ethernet (FTTB) Ordered Product on the basis that the Ordered Product was under-performing or subject to some other issue; and
  - (ii) such under-performance or other issue was caused or contributed to by an Unregistered Quality-Controlled Modem.

### B1.3.2 Process to Claim

**nbn** will provide RSP the Ancillary Charges Waiver by omitting or listing as not payable the relevant Ancillary Charge in RSP's invoices during the period that the Ancillary Charges Waiver remains effective for that Ancillary Charge.

**Note:** The effect of this Waiver is that RSP is not obliged to pay an Ancillary Charge(s) listed above for the period that the Ancillary Charges Waiver remains effective in respect of that Ancillary Charge. RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.

### B1.3.3 Special conditions

- (a) If one or more waivers of Ancillary Charges are withdrawn by **nbn** in accordance with this Agreement, the Ancillary Charges Waiver will continue to apply in respect of other Ancillary Charges until any later withdrawal of the waiver for that Ancillary Charge, or the expiry of the waiver validity period in Part A of this **nbn<sup>®</sup>** Ethernet Discounts, Credits and Rebates Annexure (as applicable).

*The details and conditions in section B1.4 apply in respect of the Professional Wiring Service Charges Waiver described in Part A*

## B1.4 Professional Wiring Service Charges Waiver details and conditions

### B1.4.1 Details

**nbn** waives the following Charges associated with Professional Wiring Services:

- (a) any Labour Rate and Materials Charges for a Professional Wiring Service performed in connection with an **nbn**<sup>®</sup> Ethernet (FTTB) or **nbn**<sup>®</sup> Ethernet (FTTN) Ordered Product, at the time of a Standard Installation, to the extent that they exceed the minimum charge of \$160;
- (b) any Labour Rate and Materials Charges for a Professional Wiring Service performed in connection with an **nbn**<sup>®</sup> Ethernet (FTTB) or **nbn**<sup>®</sup> Ethernet (FTTN) Ordered Product, not at the time of a Standard Installation, to the extent that they exceed the minimum charge of \$235; and
- (c) any Labour Rate Charges for a Professional Wiring Service performed in connection with an **nbn**<sup>®</sup> Ethernet (FTTC) Ordered Product to the extent that they exceed the minimum charge of \$225.

**Note:** *The effect of this Waiver is that for the period the Waiver is effective in accordance with Part A:*

- *the Charge for a Professional Wiring Service performed for an **nbn**<sup>®</sup> Ethernet (FTTB) or **nbn**<sup>®</sup> Ethernet (FTTN) Ordered Product at the time of a Standard Installation will be \$160;*
- *the Charge for a Professional Wiring Service performed for an **nbn**<sup>®</sup> Ethernet (FTTB) or **nbn**<sup>®</sup> Ethernet (FTTN) Ordered Product not at the time of a Standard Installation will be \$235; and*
- *the Charge for a Professional Wiring Service performed for an **nbn**<sup>®</sup> Ethernet (FTTC) Ordered Product will be \$225.*

### B1.4.2 Process to Claim

**nbn** will provide RSP the Professional Wiring Service Charges Waiver by omitting or listing as not payable the specified waived portion of the Charge in RSP's invoices.

**Note:** *RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.*

*The details and conditions in section B1.5 apply in respect of the NNI Diversity Upgrade Rebate described in Part A.*

## B1.5 NNI Diversity Upgrade Rebate

### B1.5.1 Details

- (a) **nbn** will provide the NNI Diversity Upgrade Rebate to RSP if:
- (i) RSP has an existing 10G NNI Group configured with a single chassis redundancy mode (**Single Chassis NNI**);
  - (ii) RSP has ordered a new 10G NNI Group that:
    - (A) is configured with a diverse chassis redundancy mode;
    - (B) has at least one NNI Bearer profile that matches an NNI Bearer profile in the Single Chassis NNI; and
    - (C) is located at the same Point of Interconnection as the Single Chassis NNI, (**Diverse Chassis NNI**);
  - (iii) AVCs and CVCs from the Single Chassis NNI have been migrated to the Diverse Chassis NNI;
  - (iv) Subject to section B1.5.2(b)(iii), the Single Chassis NNI, and any associated cross-connect, has been disconnected, and that disconnection has taken place within 9 months of the Diverse Chassis NNI being Activated;
  - (v) all Charges in connection with the Single Chassis NNI have been fully paid for by RSP; and
  - (vi) RSP has submitted a claim in accordance with section B1.5.2.
- (b) The NNI Diversity Upgrade Rebate available to be claimed by RSP pursuant to this section B1.5 is equal to:
- (i) in respect of an NNI Bearer profile of 10GBaseLR being upgraded from a Single Chassis NNI to a Diverse Chassis NNI, one Charge for a "NNI 10GBaseLR Activation" applied to RSP's invoice following the Activation of the Diverse Chassis NNI; and
  - (ii) in respect of an NNI Bearer profile of 10GBaseER being upgraded from a Single Chassis NNI to a Diverse Chassis NNI, one Charge for a "NNI 10GBaseER Activation" applied to RSP's invoice following the Activation of the Diverse Chassis NNI.
- (c) For the avoidance of doubt:
- (i) RSP must continue to pay any recurring Charges in relation to the Single Chassis NNI until such time as the Single Chassis NNI is disconnected; and
  - (ii) when an NNI Bearer (the **Original Bearer**) is upgraded from a Single Chassis NNI to a Diverse Chassis NNI, an NNI Diversity Upgrade Rebate can only be claimed:

- (A) in respect of one of the two NNI Bearers (working chassis or protect chassis) that are being upgraded to (the **New Bearers**);
- (B) if the Original Bearer matches at least one of the New Bearers; and
- (C) in respect of the matching New Bearer.

**Example 1:** RSP has an existing 10G NNI Group with a single chassis redundancy mode with an NNI Bearer profile of 10GBaseER. RSP subsequently orders:

- in 'Example 1A', a new NNI Group with a diverse chassis redundancy mode consisting of two new 10GBaseER NNI Bearers. Subject to compliance with the above terms, RSP is entitled to receive one rebate for the activation charge associated with the new 10GBaseER NNI Bearer.

|  |   |  |                                    |
|--|---|--|------------------------------------|
| <b>Existing NNI Bearer Group (Single Chassis Mode)</b> | → | <b>Example 1A (Diverse Chassis Mode)</b> |                                    |
| <b>Working chassis</b>                                 |   | <b>Working chassis</b>                   | <b>Protect chassis</b>             |
| 10GBaseER  |   | 10GBaseER<br>(Rebate available)          | 10GBaseER<br>(No rebate available) |

- in 'Example 1B', a new NNI Group with a diverse chassis redundancy mode consisting of two new 10GBaseLR NNI Bearers. In this example, no rebate would be available.

|  |   |  |                                    |
|--|---|--|------------------------------------|
| <b>Existing NNI Bearer Group (Single Chassis Mode)</b> | → | <b>Example 1B (Diverse Chassis Mode)</b> |                                    |
| <b>Working chassis</b>                                 |   | <b>Working chassis</b>                   | <b>Protect chassis</b>             |
| 10GBaseER  |   | 10GBaseLR<br>(No rebate available)       | 10GBaseLR<br>(No rebate available) |

### B1.5.2 Process to claim

- (a) In order to claim the NNI Diversity Upgrade Rebate, RSP's Authorised Contact must submit a Credit/Rebate Claim Form in accordance with clause B6 of the [Head Terms](#).
- (b) To be eligible, a Credit/Rebate Claim Form for the NNI Diversity Upgrade Rebate must:

- (i) for the purposes of clause B6(c)(ii) of the [Head Terms](#), be sent to **nbn** within 12 months following the date the Diverse Chassis NNI referred to in section B1.5.1(a)(ii) is Activated; and
- (ii) include the following details:
  - (A) the Product Instance ID and Service ID of the Single Chassis NNI;
  - (B) the Product Instance IDs and Service IDs of the Diverse Chassis NNI; and
  - (C) the Point of Interconnect ID.
- (iii) If RSP has not met the requirements under section B1.5.1(a)(iv) due to circumstances outside of RSP's reasonable control:
  - (A) a Credit/Rebate Claim Form submitted in accordance with section B1.5.2 must also include details of the circumstances which caused delay; and
  - (B) **nbn** will determine, acting reasonably, whether to provide the NNI Diversity Upgrade Rebate to RSP notwithstanding RSP's failure to meet the required timeframe.



*The details and conditions in section B1.6 apply in respect of the FTTC Installation Rebate and Waivers as described in Part A.*

## B1.6 FTTC Installation Rebate and Waivers

### B1.6.1 Rebate for RSP/End User-managed installation

**nbn** will make available a Rebate of \$26.00 (excluding GST) for costs associated with an RSP Managed Installation - FTTC in each of the following circumstances:

- (a) upon a Successful RSP Activation – FTTC; and
- (b) upon a Failed RSP Activation – FTTC.

### B1.6.2 Full waiver for **nbn** professional installation preceded by a failed RSP/End User-managed installation

**nbn** waives any Charge for an **nbn** Professional Installation - FTTC incurred by RSP if that **nbn** Professional Installation – FTTC occurs after either:

- (a) a Failed RSP Activation – FTTC; or
- (b) a Failed End User Activation (**nbn** Dispatched) – FTTC.

### B1.6.3 Partial waiver for **nbn** professional installation which is not preceded by a failed RSP/End User-managed installation

If section B1.6.2 does not apply, **nbn** partially waives the Charge for an **nbn** Professional Installation – FTTC incurred by RSP that exceeds the minimum charge of \$150, to the extent that the Charge exceeds that minimum charge of \$150.

### B1.6.4 Process to Claim

- (a) **nbn** will automatically pay the Rebate under section B1.6.1 to RSP's nominated account by electronic funds transfer.
- (b) **nbn** will provide RSP any Waiver under section B1.6.2 or B1.6.3 by omitting or listing as not payable the waived amount(s) in RSP's invoices.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of any Rebate or Waiver provided under this section B1.6.

### B1.6.5 Definitions

In this section B1.6:

- (a) **Successful RSP Activation - FTTC** means the Completion of an order for **nbn**<sup>®</sup> Ethernet (FTTC) as a result of:
  - (i) a successful RSP Managed Installation – FTTC; or

- (ii) an **nbn** Professional Installation – FTTC following a failed RSP Managed Installation – FTTC, where such failure is not attributable to the act or omission of RSP or any Downstream Service Provider or End User;
- (b) **Failed RSP Activation - FTTC** means the Completion of an order for **nbn**® Ethernet (FTTC) as a result of an **nbn** Professional Installation – FTTC following a failed RSP Managed Installation - FTTC, where such failure is attributable to the act or omission of RSP or any Downstream Service Provider or End User; and
- (c) **Failed End User Activation (nbn Dispatched) - FTTC** means the Completion of an order for **nbn**® Ethernet (FTTC) as a result of an **nbn** Professional Installation – FTTC following a failed End User Installation – FTTC (**nbn** Dispatched), where such failure is attributable to the act or omission of RSP or any Downstream Service Provider or End User.

*The details and conditions in section B1.7 apply in respect of the HFC Installation Waivers and Rebate described in Part A.*

## B1.7 HFC Installation Waivers and Rebate

### B1.7.1 Rebate for RSP/End User-managed installation RSP Managed Installation – HFC Rebate - details

- (a) **nbn** will make available a Rebate of \$26.00 (excluding GST) for costs associated with an RSP Managed Installation – HFC in each of the following circumstances:
- (i) upon a Successful RSP Activation – HFC; and
  - (ii) upon a Failed RSP Activation – HFC.

### B1.7.2 Full waiver for **nbn** Professional Installation in specified circumstances

**nbn** waives the Charge for an **nbn** Professional Installation – HFC incurred by RSP if that **nbn** Professional Installation – HFC:

- (a) occurs after a Failed RSP Activation – HFC;
- (b) occurs after a Failed End User Activation (**nbn** Dispatched) - HFC; or
- (c) is the only order type that was available for the relevant Connect Order.

### B1.7.3 Partial waiver for **nbn** Professional Installation in specified circumstances

If section B1.7.2 does not apply, **nbn** partially waives the Charge for an **nbn** Professional Installation – HFC incurred by RSP that exceeds the minimum charge of \$150, to the extent that the Charge exceeds that minimum charge of \$150.

### B1.7.4 Process to Claim

- (a) **nbn** will automatically pay the Rebate under section B1.7.1 to RSP's nominated account by electronic funds transfer.
- (b) **nbn** will provide RSP any Waiver under section B1.7.2 or B1.7.3 by omitting or listing as not payable the waived amount(s) in RSP's invoices.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of any Rebate or Waiver provided under this section B1.7.

### B1.7.5 Definitions

In this section B1.7:

- (a) **Successful RSP Activation – HFC** means the Completion of an order for **nbn**<sup>®</sup> Ethernet (HFC) as a result of:
  - (i) a successful RSP Managed Installation – HFC; or

- (ii) an **nbn** Professional Installation – HFC following a failed RSP Managed Installation – HFC, where such failure is not attributable to the act or omission of RSP or any Downstream Service Provider or End User;
- (b) **Failed RSP Activation - HFC** means the Completion of an order for **nbn**® Ethernet (HFC) as a result of an **nbn** Professional Installation - HFC following a failed RSP Managed Installation – HFC, where such failure is attributable to the act or omission of RSP or any Downstream Service Provider or End User;
- (c) **RSP Managed Installation – HFC** means any of the following:
  - (i) RSP Professional Installation – HFC; or
  - (ii) End User Installation – HFC (RSP Dispatched); and
- (d) **Failed End User Activation (nbn Dispatched) - HFC** means the Completion of an order for **nbn**® Ethernet (HFC) as a result of an **nbn** Professional Installation – HFC following a failed End User Installation – HFC (**nbn** Dispatched), where such failure is attributable to the act or omission of RSP or any Downstream Service Provider or End User.

*The details and conditions in section B1.8 apply in respect of the Change of Access Technology Partial Waiver in Part A.*

## B1.8 Change of Access Technology Partial Waiver

### B1.8.1 Waiver

- (a) Subject to the terms of this section B1.8, where **nbn** determines to make a Premises Serviceable by a Subsequent Access Technology (whether or not in response to a request by RSP), **nbn** waives, on a pro-rata daily basis, Charges for the AVC Product Component and any CVC TC-4 inclusion of any **nbn**<sup>®</sup> Ethernet Ordered Product supplied to that Premises over that Subsequent Access Technology, for the first 7 days in which that supply occurs.
- (b) For clarity, a waiver under section B1.8.1(a) only applies if **nbn** was supplying an **nbn**<sup>®</sup> Ethernet Ordered Product to RSP at the relevant Premises on the Original Access Technology on the date that **nbn** completes a Connect Order for an **nbn**<sup>®</sup> Ethernet Ordered Product supplied to RSP by the Subsequent Access Technology.
- (c) For clarity, nothing in this section B1.8 affects RSP's obligation to pay Charges for any **nbn**<sup>®</sup> Ethernet Ordered Product supplied to a Premises over an Original Access Technology.

### B1.8.2 Process to Claim

**nbn** will provide RSP the Change of Access Technology Partial Waiver by omitting or listing as not payable the portion of the waived Charge in RSP's invoices.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.

*The details and conditions in section B1.9 apply in respect of the New developments Charge Waiver in Part A.*

## B1.9 New developments Charge Waiver

**nbn** will waive the New developments Charge in respect of a New Development Location where **nbn** has otherwise recovered or dealt with the New Developments Charge in accordance with the Telecommunications in new developments (TIND) policy effective 1 September 2020 as amended from time to time.

### B1.9.1 Process to Claim

**nbn** will provide RSP the New developments Charge waiver by omitting or listing as not payable the waived Charge in RSP's invoices.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.

*The details and conditions in section B1.10 apply in respect of the Enhanced Fault Rectification Service Discount (90 Day)–12 (24/7) in Part A.*

## B1.10 Enhanced Fault Rectification Service Discount (90 Day)–12 (24/7)

### B1.10.1 Discount

Subject to the terms of this section B1.10, for each Enhanced (90 Day)–12 (24/7) Enhanced Fault Rectification Service supplied during the term of this discount, **nbn** will apply a discount to achieve an effective non-recurring Charge of \$60.00 to provide 90 days' access to Enhanced (90 Day)–12 (24/7).

### B1.10.2 Process to Claim

**nbn** will automatically apply the Enhanced Fault Rectification Service Discount (90 Day)–12 (24/7).

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Discount.

*The details and conditions in section B1.11 apply in respect of the NNI Upsize Migration Rebate described in Part A.*

## B1.11 NNI Upsize Migration Rebate

### B1.11.1 Details

- (a) **nbn** will provide the NNI Upsize Migration Rebate to RSP if **nbn** has completed an NNI Upsize Migration requested by RSP.
- (b) Subject to section B1.11.1(c), the amount of the NNI Upsize Migration Rebate will be equal to the sum of Charges that would apply to the Activation of each NNI Bearer comprising the Source NNI Group as set out in the [nbn<sup>®</sup> Ethernet Price List](#) at the time that **nbn** completes the relevant NNI Upsize Migration.
- (c) The amount of the NNI Upsize Migration Rebate will be capped at the sum of the Charges for the Activation of each NNI Bearer comprising the Target NNI Group, as set out in the [nbn<sup>®</sup> Ethernet Price List](#) at the time **nbn** completes the relevant NNI Upsize Migration.

### B1.11.2 Process to claim

**nbn** will automatically apply this NNI Upsize Migration Rebate.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Rebate.



## Module B2: Business

**Note:** *The Long-term Discounts, Credits, Rebates and Waivers set out in this Module B2: Business have been classified by **nbn** as being focused on business End User segments, but not residential End User segments.*

*The details and conditions in section B2.1 apply in respect of the Multi Site Migration Initial Non Standard Installation Charges Waiver described in Part A.*

## B2.1 Multi Site Migration Initial Non Standard Installation Charges Waiver

### B2.1.1 Waiver

- (a) Subject to the terms of this section B2.1, **nbn** waives the Charge for any Initial Non Standard Installation (each such waiver, a **Multi Site Migration Initial Non Standard Installation Charges Waiver**):
- (i) that is performed in connection with a Multi Site Migration Order; and
  - (ii) in respect of which the conditions in clause B2.1.2 have been satisfied.
- (b) For the purposes of this section B2.1, a **Multi Site Migration Order** means a Connect Order for an **nbn**<sup>®</sup> Ethernet Ordered Product, where that Ordered Product:
- (i) is to be supplied over the Fibre Network, the FTTB Network, the FTTN Network, the FTTC Network or the HFC Network;
  - (ii) requires an Initial Standard Installation or Initial Non Standard Installation;
  - (iii) contains any or all of the following:
    - (A) an AVC TC-1 bandwidth profile of 0.3 Mbps symmetrical CIR or higher;
    - (B) an AVC TC-2 bandwidth profile; or
    - (C) the Enhanced Fault Rectification Service; and
  - (iv) is not supplied for the purposes of transitioning a Designated Special Service.

### B2.1.2 Conditions

- (a) RSP is not entitled to, and **nbn** is not required to provide, a Multi Site Migration Initial Non Standard Installation Charges Waiver unless:
- (i) the relevant Multi Site Migration Order was placed by RSP for the purposes of Migration Activities;
  - (ii) RSP has provided **nbn**, to **nbn**'s reasonable satisfaction, with all information requested by **nbn** in respect of the Migration Activities to which the relevant Multi Site Migration Order relates; and
  - (iii) RSP has committed relevant personnel and resources, including attending any meetings required by **nbn**, to facilitate the Migration Activities.

- (b) In this section B2.1.2, **Migration Activities** means activities to facilitate the Activation, in a coordinated manner, of multiple Ordered Products where all such Ordered Products are:
- (i) the subject of Multi Site Migration Orders placed, within a single transaction, by RSP; and
  - (ii) in respect of a single Contracted End User.

### B2.1.3 Process to claim

**nbn** will provide RSP the Multi Site Migration Initial Non Standard Installation Charges Waiver by omitting or listing as not payable the waived Charge in RSP's invoices.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.

The details and conditions in section B2.2 apply in respect of the Built for Business Plans Discount described in Part A.

## B2.2 Built for Business Plans Discount

### B2.2.1 Discounted charges

- (a) Subject to the terms of this section B2.2, if **nbn** supplies RSP with an Eligible Bandwidth Profile and an associated Eligible ESLA, the discounted Charge for the Eligible ESLA will be as follows:

| Built for Business Plan   | Eligible Bandwidth Profile     |                              | Eligible ESLA                           | nbn® Network  | Discounted Charge per Billing Period per Eligible ESLA |
|---------------------------|--------------------------------|------------------------------|---|---------------|--|
|                           | AVC TC-4 downstream Mbps (PIR) | AVC TC-4 upstream Mbps (PIR) |   |               |  |
| Built for Business Plan 1 | 25-100                         | 5-40                         | Enhanced-12 (24/7)                      | FTTB and FTTN | \$10.00  |
|                           | 50-100                         | 20-40                        | Enhanced-12 (24/7)                      | FTTC          | \$10.00  |
|                           | 100                            | 40                           | Enhanced-12 (24/7)                      | Fibre and HFC | \$10.00  |
| Built for Business Plan 2 | 250                            | 25                           | Enhanced-4 (24/7)                       | Fibre and HFC | \$15.00  |
| Built for Business Plan 3 | 250                            | 100                          | Enhanced-12 (24/7) or Enhanced-4 (24/7) | Fibre         | \$0.00   |
| Built for Business Plan 4 | 500                            | 200                          | Enhanced-12 (24/7) or Enhanced-4 (24/7) | Fibre         | \$0.00   |
| Built for Business Plan 5 | 1000*                          | 400                          | Enhanced-12 (24/7) or Enhanced-4 (24/7) | Fibre         | \$0.00   |

\* **Note:** Refer to the [nbn® Ethernet Product Description](#) for further information, including the specific limitations set out at sections 3.2(a) and 13.

- (b) For the purposes of this Built for Business Plans Discount:
- (i) **Eligible Bandwidth Profile** means a bandwidth profile in respect of a Built a Business Plan, as set out in the table in section B2.2.1(a); and
  - (ii) **Eligible ESLA** means an Enhanced Fault Rectification Service in respect of a Built a Business Plan, as set out in the table in section B2.2.1(a).

### B2.2.2 Interaction with other pricing

- (a) If a Product Feature is only subject to the Built for Business Plans Discount in section B2.2.1 for part of a Billing Period, the discounted Charges in section B2.2.1 will apply to the Product Feature for that part of the Billing Period only, on a pro-rata daily basis.

*\* **Note:** See sections 2.2(b) to 2.2(e) of the [nbn<sup>®</sup> Ethernet Price List](#) for other Charges that may apply.*

- (b) This Built for Business Plans Discount will not apply in respect of an Eligible ESLA if that Eligible ESLA is supplied in connection with an Ordered Product which:

- (i) also includes an AVC TC-2 bandwidth profile; or
- (ii) is supplied subject to the Temporary Business Bundle 2 Discount in section B2.4.

*\* **Note:** The TC-2 Bundle Charges in the [nbn<sup>®</sup> Ethernet Price List](#) and the Temporary Business Bundle 2 Discount include the supply of the Enhanced-12 (24/7) Product Feature.*

### B2.2.3 Opt-in

- (a) To be eligible for this Built for Business Plans Discount, RSP must:

- (i) first opt in, and remain opted in, for all discounts under section B2.2.1; or
- (ii) have opted in to the "Business Bundle 1" Discounts under the Prior WBA, and not have subsequently opted out of those Discounts or opted out of this Discount under section B2.2.3(b).

- (b) To opt in or opt out of discounts under section B2.2.1, RSP must comply with the processes, including minimum notice periods, as notified by **nbn** from time to time.

### B2.2.4 Process to Claim

**nbn** will automatically apply this Built for Business Plans Discount.

***Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Discount.*

The details and conditions in section B2.3 apply in respect of the Temporary 50/20 Business Bundle 1 Discount described in Part A.

## B2.3 Temporary 50/20 Business Bundle 1 Discount

### B2.3.1 Discounted charges

- (a) Subject to the terms of this section B2.3, if **nbn** supplies RSP with the Enhanced-12 (24/7) Product Feature as part of an Ordered Product that has an AVC Product Component with an Eligible Bandwidth Profile and that satisfies the eligibility criteria in section B2.3.3, the applicable discounted Charge listed in the table below will apply to that Enhanced-12 (24/7) Product Feature.

| Eligible Bandwidth Profile     |                              | nbn® Network        | Discounted Charge per Billing Period per Enhanced-12 (24/7) |
|--------------------------------|------------------------------|---------------------|---|
| AVC TC-4 downstream Mbps (PIR) | AVC TC-4 upstream Mbps (PIR) |                     |   |
| 25-50                          | 5-20                         | FTTN and FTTB       | \$10.00   |
| 50                             | 20                           | Fibre, FTTC and HFC | \$10.00   |

- (b) For the purposes of this Temporary 50/20 Business Bundle 1 Discount, **Eligible Bandwidth Profile** means a bandwidth profile prescribed in the above table in section B2.3.1(a).

### B2.3.2 Interaction with other pricing

- (a) If a Product Feature is only subject to the Temporary 50/20 Business Bundle 1 Discount in section B2.3.1 for part of a Billing Period, the discounted Charges in section B2.3.1 will apply to the Product Feature for that part of the Billing Period only, on a pro-rata daily basis.

**\* Note:** See sections 2.2(b) to 2.2(e) of the [nbn® Ethernet Price List](#) for other Charges that may apply.

- (b) This Temporary 50/20 Business Bundle 1 Discount will not apply in respect of an Enhanced-12 (24/7) Product Feature if that Enhanced-12 (24/7) Product Feature is supplied in connection with an Ordered Product which:

- (i) also includes an AVC TC-2 bandwidth profile; or
- (ii) is supplied subject to the Temporary Business Bundle 2 Discount in section B2.4.

**\* Note:** The TC-2 Bundle Charges in the [nbn® Ethernet Price List](#) and the Temporary Business Bundle 2 Discount include the supply of the Enhanced-12 (24/7) Product Feature.

### B2.3.3 Eligibility criteria

- (a) An Ordered Product will only be eligible for a Temporary 50/20 Business Bundle 1 Discount during a Billing Period (the **Relevant Billing Period**) within the term of this Discount if:

- (i) it is a Continuing Business Bundle or a Transferred Business Bundle; and
  - (ii) **nbn** has not, during the term of this Discount, completed a Modify Order in respect of the AVC TC-4 or the Enhanced-12 (24/7) Product Feature of the Ordered Product.
- (b) For the purpose of section B2.3.3(a)(i), an Ordered Product will be:
- (i) a **Continuing Business Bundle** if the Ordered Product was supplied to RSP under a "Business Bundle 1 Discount" under the Prior WBA immediately prior to the Start Date; and
  - (ii) a **Transferred Business Bundle** if:
    - (A) the Ordered Product was supplied to RSP as a result of a Non-Infrastructure Type Transfer Completed during the term of this Temporary 50/20 Business Bundle 1 Discount; and
    - (B) a corresponding ordered product was being supplied to an Other RSP under a Temporary 50/20 Business Bundle 1 Discount immediately prior to the Non-Infrastructure Type Transfer.

#### B2.3.4 Opt-in

- (a) To be eligible for this Temporary 50/20 Business Bundle 1 Discount, RSP must:
- (i) first opt in, and remain opted in, for all discounts under section B2.3.1; or
  - (ii) have opted in to the "Business Bundle 1" Discounts under the Prior WBA, and not have subsequently opted out of those Discounts or opted out of this Discount under section B2.3.4(b).
- (b) To opt in or opt out of this Temporary 50/20 Business Bundle 1 Discount, RSP must comply with the processes, including minimum notice periods, as notified by **nbn** from time to time.

#### B2.3.5 Process to Claim

**nbn** will automatically apply this Temporary 50/20 Business Bundle 1 Discount.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Discount.

*The details and conditions in section B2.4 apply in respect of the Temporary Business Bundle 2 Discount described in Part A.*

## B2.4 Temporary Business Bundle 2 Discount

### B2.4.1 Discounted Charges

(a) Subject to the terms of this section B2.4, if **nbn** supplies RSP with an AVC TC-1 bandwidth profile of 1/1 Mbps (CIR) as part of a single Ordered Product that has an AVC Product Component with an Eligible Bandwidth Profile and that satisfies the eligibility criteria in section B2.4.4, the applicable discounted Charges listed in the table below will apply to both:

- (i) that AVC TC-1 Product Feature; and
- (ii) any associated Enhanced-12 (24/7) Product Feature,

**(Discounted Features).**

| Discount type                 | Eligible Bandwidth Profile     |                              | nbn <sup>®</sup> Network | Discounted Charge for Discounted Features <sup>1</sup> |
|-------------------------------|--------------------------------|------------------------------|--------------------------|--|
|                               | AVC TC-4 downstream Mbps (PIR) | AVC TC-4 upstream Mbps (PIR) |                          |  |
| Temporary Business Bundle 2.1 | 25-50                          | 5-20                         | FTTN and FTTB            | \$15.00  |
| Temporary Business Bundle 2.2 | 50                             | 20                           | Fibre, FTTC and HFC      | \$15.00  |
| Temporary Business Bundle 2.3 | 25-100                         | 5-40                         | FTTB and FTTN            | \$15.00  |
| Temporary Business Bundle 2.4 | 50-100                         | 20-40                        | FTTC                     | \$15.00  |
| Temporary Business Bundle 2.5 | 100                            | 40                           | Fibre and HFC            | \$15.00  |
| Temporary Business Bundle 2.6 | 250                            | 100                          | Fibre                    | \$5.00   |
| Temporary Business Bundle 2.7 | 500                            | 200                          | Fibre                    | \$5.00   |
| Temporary Business Bundle 2.8 | 1000 <sup>2</sup>              | 400                          | Fibre                    | \$5.00   |



**Notes:**

<sup>1</sup> The Enhanced-12 (24/7) Product Feature is not automatically provisioned in respect of an Ordered Product that is supplied in accordance with this Temporary Business Bundle 2 Discount and must be separately ordered by RSP.

<sup>2</sup> Refer to the [nbn<sup>®</sup> Ethernet Product Description](#) for further information, including the specific limitations set out at sections 3.2(a) and 13.

- (b) Each AVC TC-1 with a bandwidth profile of 1 Mbps symmetrical (CIR) that is supplied in accordance with section B2.4.1(a) includes (and is not additional to) any AVC TC-1 bandwidth to which RSP has access and use under section 1.4(a) of the [nbn<sup>®</sup> Ethernet Price List](#).
- (c) For the purposes of this Temporary Business Bundle 2 Discount:
  - (i) **Eligible Bandwidth Profile** means a bandwidth profile prescribed in the above table in section B2.4.1(a);
  - (ii) **Discounted Features** has the meaning given to that term in section B2.4.1(a);

### B2.4.2 Enhanced Fault Rectification Service

For any Temporary Business Bundle 2 Discount type under section B2.4.1(a):

- (a) RSP may order an Enhanced Fault Rectification Service other than Enhanced-12 (24/7) (**Alternative ESLA**); and
- (b) if RSP orders an Alternative ESLA, **nbn** will charge RSP for that Alternative ESLA in accordance with the relevant Charge set out in the [nbn<sup>®</sup> Ethernet Price List](#) in addition to the discounted Charge that applies for the available Discounted Features under section B2.4.1(a).

### B2.4.3 Interaction with other pricing

- (a) If a Product Feature is only subject to the Temporary Business Bundle 2 Discount in section B2.4.1 for part of a Billing Period, the discounted Charges in section B2.4.1 will apply to the Product Feature for that part of the Billing Period only, on a pro-rata daily basis.
- (b) Section 2.2(b) of the [nbn<sup>®</sup> Ethernet Price List](#) will not apply in respect of any Enhanced Fault Rectification Service which is subject to this Temporary Business Bundle 2 Discount at the time that Enhanced Fault Rectification Service is:
  - (i) disconnected; or
  - (ii) modified to change the selected Enhanced Fault Rectification Service option.
- (c) This Temporary Business Bundle 2 Discount will not apply in respect of the Discounted Features if the Discounted Features are supplied in connection with an Ordered Product that also includes an AVC TC-2 bandwidth profile.

**\* Note:** The TC-2 Bundle Charges in the [nbn<sup>®</sup> Ethernet Price List](#) include the supply of the Enhanced-12 (24/7) Product Feature.

#### B2.4.4 Eligibility criteria

- (a) An Ordered Product will only be eligible for a Temporary Business Bundle 2 Discount during a Billing Period (the **Relevant Billing Period**) within the term of this Discount if:
  - (i) it is a Continuing Business Bundle or a Transferred Business Bundle; and
  - (ii) **nbn** has not, during the term of this Discount, completed a Modify Order in respect of the AVC TC-4 or AVC TC-1 Product Feature of the Ordered Product.
- (b) For the purpose of section B2.4.4(a)(i), an Ordered Product will be:
  - (i) a **Continuing Business Bundle** if the Ordered Product was supplied to RSP under a “Business Bundle 2” Discount under the Prior WBA immediately prior to the Start Date; and
  - (ii) a **Transferred Business Bundle** if:
    - (A) the Ordered Product was supplied to RSP as a result of a Non-Infrastructure Type Transfer Completed during the term of this Temporary Business Bundle 2 Discount; and
    - (B) a corresponding ordered product was being supplied to an Other RSP under a Temporary Business Bundle 2 Discount immediately prior to the Non-Infrastructure Type Transfer.

#### B2.4.5 Opt-in

- (a) To be eligible for this Temporary Business Bundle 2 Discount, RSP must:
  - (i) first opt in, and remain opted in, for all discounts under section B2.4.1; or
  - (ii) have opted in to the “Business Bundle 2” Discounts under the Prior WBA, and not have subsequently opted out of any of those Discounts or opted out of this Discount under section B2.4.5(b).
- (b) To opt in or opt out of this Temporary Business Bundle 2 Discount, RSP must comply with the processes, including minimum notice periods, as notified by **nbn** from time to time.

#### B2.4.6 Process to Claim

**nbn** will automatically apply this Temporary Business Bundle 2 Discount.

**Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Discount.

*The details and conditions in section B2.5 apply in respect of the Business Subsequent Installation Partial Waiver described in Part A.*

## B2.5 Business Subsequent Installation Partial Waiver details and conditions

### B2.5.1 Details

(a) If **nbn** performs a Subsequent Installation to supply an Ordered Product at a Premises served by the FTTB Network, the FTTN Network or the FTTC Network, **nbn** will waive \$270 of the Subsequent Installation Charge if the Ordered Product to be supplied:

- (i) includes an AVC TC-2 Product Component with a bandwidth profile of 20 Mbps symmetrical (CIR); or
- (ii) is eligible for the Temporary Business Bundle 2 Discount under section B2.4.

*\* **Note:** The Temporary Business Bundle 2 Discount expires on 14 April 2024. Accordingly, on and from 15 April 2024, only an Ordered Product which includes an AVC TC-2 Product Component with a bandwidth profile of 20 Mbps symmetrical (CIR) will be eligible for this Business Subsequent Installation Partial Waiver.*

(b) This Business Subsequent Installation Partial Waiver is subject to the following conditions:

- (i) **nbn** will only perform up to one Subsequent Installation per Premises in accordance with the Business Subsequent installation Partial Waiver set out in this section B2.5.1;
- (ii) the Business Subsequent Installation Partial Waiver is not available in respect of any Premises in connection with which **nbn** has already credited a "Special Services Migration – Subsequent Installation Credit" to RSP or an Other RSP; and
- (iii) RSP must pay to **nbn** the waived amount under section B2.5.1(a) for any Subsequent Installation performed at a Premises if, within 12 months of the relevant Connect Order being Completed, the Ordered Product the subject of that Connect Order is either:
  - (A) disconnected; or
  - (B) modified such that the recurring Charges payable by RSP in respect of that Ordered Product are lower than they were prior to such modification.

### B2.5.2 Process to Claim

**nbn** will provide RSP the Business Subsequent Installation Partial Waiver by omitting or listing as not payable the specified waived portion of the Charge in RSP's invoices.

***Note:** RSP does not need to submit any Credit/Rebate Claim Form in respect of this Waiver.*

## Module B3: Campaign Discounts

**Note:** *The details and conditions in this Module B3 are made available by **nbn** to RSPs subject to the Master Campaign Terms which are set out in Part D of this document.*

*When reviewing the Discounts, Credits, Rebates and Waivers set out in this Module B3 please ensure you review not only the content in the tables below but also the Master Campaign Terms in Part D.*

### B3.1 Light Up Boost Rebate

| Section                    | Issue  | Detail   |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
|----------------------------|--|--|----------------------------|--|---------------------------------|-----------------------|---------------------------|-------------------------|----|---|------------------------------|------|----|----|------------------|------|----|------|------------|------|----|----|------------------|------|-------|------|------------|------|-----------|--|------------------------------|------|--------|------|------------|------|--------|-------|------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Light Up Boost Rebate<br><b>Campaign ID:</b> BOOST2022   |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations that have never had an <b>nbn</b> <sup>®</sup> Ethernet service or have not had an <b>nbn</b> <sup>®</sup> Ethernet service for an extended period.  |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 3.                         | <b>Campaign Period</b>                               | 1 March 2022 ( <b>Start Date</b> ) to 28 February 2023 ( <b>End Date</b> ) (inclusive)   |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: This period may extend beyond the Campaign Period if the Discount Start Date occurs near the end of the Campaign Period</i>  |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p><b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(a) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(b) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Light Up Boost Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>25-100</td> <td>5-40</td> <td>FTTN, FTTB</td> <td>\$20</td> </tr> <tr> <td>50-100</td> <td>20-40</td> <td>FTTC</td> <td>\$20</td> </tr> </tbody> </table> | Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network | Light Up Boost Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 | 25-50 | 5-20 | FTTN, FTTB | \$15 | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 | 25-100 | 5-40 | FTTN, FTTB | \$20 | 50-100 | 20-40 | FTTC | \$20 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network  | Light Up Boost Rebate      |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |  |                            |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre   | \$15                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 25                         | 10   | FTTC, HFC, Fibre   | \$15                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 25                         | 5-10   | FTTN, FTTB   | \$15                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 50                         | 20   | HFC, FTTC, Fibre   | \$15                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 25-50                      | 5-20   | FTTN, FTTB   | \$15                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| Home Fast                  |  | FTTN, FTTC, FTTB, HFC, Fibre   | \$20                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 25-100                     | 5-40   | FTTN, FTTB   | \$20                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |
| 50-100                     | 20-40  | FTTC   | \$20                       |  |                                 |                       |                           |                         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |

| Section   | Issue  | Detail  |    |            |      |  |   |   |  |  |  |   |  |
|---|--|---|----|------------|------|--|---|---|--|--|--|---|--|
|   |  | 100   | 40 | HFC, Fibre | \$20 |  |   |   |  |  |  |   |  |
|   |  | Home Superfast  |    | HFC, Fibre | \$20 |  |   |   |  |  |  |   |  |
|   |  | Home Ultrafast  |    | HFC, Fibre | \$20 |  |   |   |  |  |  |   |  |
|   |  | <p><i>* Note: The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</i></p>  |    |            |      |  |   |   |  |  |  |   |  |
| 6.  | <b>Eligible AVCs</b>   | <p><b>Eligible AVC</b> means an AVC supplied as a result of Connect Order that is</p> <p>(a) the first Connect Order Completed during the Campaign Period at a Premises that is an Eligible Premises on the date that Connect Order is Completed; and</p> <p>(b) for a "Bundled AVC TC-4" with an Eligible Bandwidth Profile.</p>   |    |            |      |  |   |   |  |  |  |   |  |
| 7.  | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |    |            |      |  |   |   |  |  |  |   |  |
| 8.  | <b>List of Eligible Premises to be provided</b>  | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   |    |            |      |  |   |   |  |  |  |   |  |
| 9.  | <b>Other terms and conditions</b>  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Light Up Boost Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Light Up Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td>The Light Up Boost Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Boost Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).</td> <td>The Light Up Boost Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</td> </tr> </tbody> </table> |    |            |      | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Light Up Boost Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Light Up Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Light Up Boost Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Boost Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Light Up Boost Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |
| Status of Eligible AVC after Modify Order is Completed  | Consequences for any applicable Light Up Boost Rebate  |   |    |            |      |  |   |   |  |  |  |   |  |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile   | The Light Up Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. |   |    |            |      |  |   |   |  |  |  |   |  |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile  | The Light Up Boost Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Boost Rebate will apply for the remainder of the Discount Period (subject to the next row).     |   |    |            |      |  |   |   |  |  |  |   |  |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Light Up Boost Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.   |   |    |            |      |  |   |   |  |  |  |   |  |

| Section    | Issue  | Detail  |
|------------|--|---|
|            |  | (b) Non-Infrastructure Type Transfers are excluded from the application of the Light Up Boost Rebate.   |
| <b>10.</b> | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | <p>Where an Eligible AVC is supplied to a Premises which is eligible for both the Light Up Boost Rebate and the Take 2 Rebate:</p> <p>(a) RSP will be entitled to the Light Up Boost Rebate only; and</p> <p>(b) the Eligible AVC will be taken into account when calculating the Bounty Incentive Payment and Baseline Number under the Take 2 Rebate Program (as those terms are defined in the Take 2 Letter Agreement).</p> |
| <b>11.</b> | <b>Additional Definitions that apply to this Campaign Discount</b>       | <b>Eligible Bandwidth Profile</b> means the bandwidth profiles set out in the in the table in section B3.1.5 of these Campaign Terms.   |

## B3.2 Step Up 50/20 Rebate

| Section                    | Issue  | Detail   |                            |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
|----------------------------|--|--|----------------------------|------------------------------|----------------------------|--|--------------|----------------------|---------------------------|-------------------------|---------------------------|-------------------------|----|---|----|---|------------------------------|-----|----|---|----|----|------------------|-----|----|---|----|--------|-------------|-----|----|---|----|----|------------------|------|----|---|---------|--------|-------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Step Up 50/20 Rebate<br><b>Campaign ID:</b> Not Applicable   |                            |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 2.                         | <b>Objective</b>                                     | To assist RSP to provide an opportunity for Contracted End Users to experience the higher speeds associated with an Eligible Bandwidth Profile, where those higher speeds may better suit the Contracted End Users' needs and help provide a better customer experience.   |                            |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 3.                         | <b>Campaign Period</b>                               | 1 April 2022 ( <b>Start Date</b> ) to 26 July 2023 (inclusive) ( <b>End Date</b> )   |                            |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 4.                         | <b>Discount Period</b>                               | A period of 6 months commencing from the first date on which an AVC first becomes an Eligible AVC (whether that AVC first became an Eligible AVC while being supplied to RSP or to an Other RSP).<br><i>Note: This period, may extend beyond the Campaign Period if the Discount Start Date occurs near the end of the Campaign Period.</i>  |                            |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with the Step Up 50/20 Rebate in accordance with the table below for each Eligible AVC supplied to RSP in respect of each Billing Period (or part thereof):</p> <p>(i) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1"> <thead> <tr> <th colspan="2">Original Bandwidth Profile</th> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2">nbn® Network</th> <th rowspan="2">Step Up 50/20 Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>12</td> <td>1</td> <td>25</td> <td>5</td> <td>FTTP, FTTC, FTTB, FTTN &amp; HFC</td> <td>\$8</td> </tr> <tr> <td>12</td> <td>1</td> <td>25</td> <td>10</td> <td>FTTP, FTTC &amp; HFC</td> <td>\$8</td> </tr> <tr> <td>12</td> <td>1</td> <td>25</td> <td>5 - 10</td> <td>FTTB &amp; FTTN</td> <td>\$8</td> </tr> <tr> <td>12</td> <td>1</td> <td>50</td> <td>20</td> <td>FTTP, FTTC &amp; HFC</td> <td>\$10</td> </tr> <tr> <td>12</td> <td>1</td> <td>25 - 50</td> <td>5 - 20</td> <td>FTTB &amp; FTTN</td> <td>\$10</td> </tr> </tbody> </table> | Original Bandwidth Profile |                              | Eligible Bandwidth Profile |  | nbn® Network | Step Up 50/20 Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 12 | 1 | 25 | 5 | FTTP, FTTC, FTTB, FTTN & HFC | \$8 | 12 | 1 | 25 | 10 | FTTP, FTTC & HFC | \$8 | 12 | 1 | 25 | 5 - 10 | FTTB & FTTN | \$8 | 12 | 1 | 50 | 20 | FTTP, FTTC & HFC | \$10 | 12 | 1 | 25 - 50 | 5 - 20 | FTTB & FTTN | \$10 |
| Original Bandwidth Profile |  | Eligible Bandwidth Profile   |                            | nbn® Network                 | Step Up 50/20 Rebate       |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              | AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*    |                              |                            |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 12                         | 1  | 25   | 5                          | FTTP, FTTC, FTTB, FTTN & HFC | \$8                        |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 12                         | 1  | 25   | 10                         | FTTP, FTTC & HFC             | \$8                        |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 12                         | 1  | 25   | 5 - 10                     | FTTB & FTTN                  | \$8                        |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 12                         | 1  | 50   | 20                         | FTTP, FTTC & HFC             | \$10                       |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |
| 12                         | 1  | 25 - 50  | 5 - 20                     | FTTB & FTTN                  | \$10                       |  |              |                      |                           |                         |                           |                         |    |   |    |   |                              |     |    |   |    |    |                  |     |    |   |    |        |             |     |    |   |    |    |                  |      |    |   |         |        |             |      |



| Section   | Issue   | Detail   |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
|---|---|--|--|--|---|---|------------------|-----|----|---|---------|--------|---------------|-----|----|----|----|----|------------------|-----|----|--------|---------|--------|---------------|-----|----|---|---------------|--|----------------|-----|
|   |   | <table border="1"> <tr> <td>25</td> <td>5</td> <td>50</td> <td>20</td> <td>FTTP, FTTC &amp; HFC</td> <td>\$2</td> </tr> <tr> <td>25</td> <td>5</td> <td>25 - 50</td> <td>5 - 20</td> <td>FTTB and FTTN</td> <td>\$2</td> </tr> <tr> <td>25</td> <td>10</td> <td>50</td> <td>20</td> <td>FTTP, FTTC &amp; HFC</td> <td>\$2</td> </tr> <tr> <td>25</td> <td>5 - 10</td> <td>25 - 50</td> <td>5 - 20</td> <td>FTTB and FTTN</td> <td>\$2</td> </tr> <tr> <td>25</td> <td>5</td> <td colspan="2">Wireless Plus</td> <td>Fixed Wireless</td> <td>\$2</td> </tr> </table> <p><i>* Note: The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR), except Wireless Plus which has potential maximum Information Rates. To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>. For clarity, the 12/1 bandwidth profile includes both the bandwidth profile that is the Basic Broadband Offer, and the bandwidth profile that is not the Basic Broadband Offer.</i></p> <p>(b) The amount of the Step Up 50/20 Rebate for each Eligible AVC will be calculated based on the Original Bandwidth Profile of that Eligible AVC immediately prior to it first becoming an Eligible AVC.</p> <p>(c) If RSP is entitled to a Step Up 50/20 Rebate in accordance with these Campaign Terms, <b>nbn</b> will pay the Rebate in accordance with D1.1.5 of the Master Campaign Terms.</p> | 25   | 5  | 50  | 20  | FTTP, FTTC & HFC | \$2 | 25 | 5 | 25 - 50 | 5 - 20 | FTTB and FTTN | \$2 | 25 | 10 | 50 | 20 | FTTP, FTTC & HFC | \$2 | 25 | 5 - 10 | 25 - 50 | 5 - 20 | FTTB and FTTN | \$2 | 25 | 5 | Wireless Plus |  | Fixed Wireless | \$2 |
| 25  | 5   | 50   | 20   | FTTP, FTTC & HFC                                     | \$2   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 25  | 5   | 25 - 50  | 5 - 20   | FTTB and FTTN  | \$2   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 25  | 10  | 50   | 20   | FTTP, FTTC & HFC                                     | \$2   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 25  | 5 - 10  | 25 - 50  | 5 - 20   | FTTB and FTTN  | \$2   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 25  | 5   | Wireless Plus  |  | Fixed Wireless                                       | \$2   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 6.  | Eligible AVCs   | An <b>Eligible AVC</b> means a Service Transfer Upgrade or Existing Modify Upgrade.  |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 7.  | Performance Target  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 8.  | List of Eligible Premises to be provided  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| 9.  | Other terms and conditions  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Step Up 50/20 Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Step Up 50/20 Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible</td> </tr> </tbody> </table>   | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Step Up 50/20 Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Step Up 50/20 Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| Status of Eligible AVC after Modify Order is Completed                        | Consequences for any applicable Step Up 50/20 Rebate  |  |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Step Up 50/20 Boost Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible |  |  |  |   |   |                  |     |    |   |         |        |               |     |    |    |    |    |                  |     |    |        |         |        |               |     |    |   |               |  |                |     |

| Section   | Issue  | Detail   |  |   |   |  |   |   |
|---|--|--|--|---|---|--|---|---|
|   |  | <table border="1"> <tr> <td data-bbox="667 261 1317 335"></td> <td data-bbox="1317 261 1982 335">Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td data-bbox="667 335 1317 500">Stops being an Eligible AVC because is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td data-bbox="1317 335 1982 500">The Step Up 50/20 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up 50/20 Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td data-bbox="667 500 1317 640">Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).</td> <td data-bbox="1317 500 1982 640">The Step Up 50/20 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</td> </tr> </table> <p data-bbox="568 674 1982 1070">(b) In addition to its obligations under the Master Campaign Terms, RSP must:</p> <ul style="list-style-type: none"> <li data-bbox="667 707 1982 872">(i) prior to, or within 3 days after, a "Bundled AVC TC-4" becomes an Eligible AVC, take reasonable steps to ensure that the Contracted End User understands the bandwidth profile of the corresponding retail service being supplied to the Contracted End User (including in the case of a Service Transfer Upgrade or Existing Modify Upgrade, RSP is upgrading the bandwidth from the bandwidth previously supplied to the Contracted End User); and</li> <li data-bbox="667 872 1982 938">(ii) on request from <b>nbn</b>, provide evidence of communications to Contracted End Users about their bandwidth upgrade.</li> </ul> <p data-bbox="667 938 1982 1070">If RSP fails to provide evidence in accordance with section B3.2.9(b) or <b>nbn</b> otherwise determines, acting reasonably, RSP has not effectively communicated to Contracted End Users about their bandwidth upgrade, <b>nbn</b> may by notice stop providing the Step Up 50/20 Rebate to RSP (including for Eligible AVCs that had become eligible before that notice).</p> |  | Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Step Up 50/20 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up 50/20 Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Step Up 50/20 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |
|   | Bandwidth Profile supplied during each such period of time.  |  |  |   |   |  |   |   |
| Stops being an Eligible AVC because is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile   | The Step Up 50/20 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up 50/20 Rebate will apply for the remainder of the Discount Period (subject to the next row). |  |  |   |   |  |   |   |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Step Up 50/20 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.  |  |  |   |   |  |   |   |
| <b>10.</b>  | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b>   | <ul style="list-style-type: none"> <li data-bbox="568 1090 1982 1156">(a) Where an Eligible AVC is eligible for the Light Up Boost Rebate and the Step Up 50/20 Rebate, RSP will be entitled to the Light Up Boost Rebate only.</li> <li data-bbox="568 1156 1982 1255">(b) Where an Eligible AVC is eligible for the Step Up 50/20 Rebate and the Take 2 Rebate Program, RSP will only get the Rebate offered as a part of the Take 2 Rebate Program in accordance with the terms of the Take 2 Rebate Program.</li> <li data-bbox="568 1255 1982 1354">(c) Where the Light Up Boost Rebate has been applied to an Eligible AVC and that Eligible AVC is subject to a Service Transfer Upgrade to a Gaining RSP, the Gaining RSP will not be entitled to a Step Up 50/20 Rebate irrespective of whether the Service Transfer Upgrade relates to an Eligible AVC.</li> </ul>   |  |   |   |  |   |   |
| <b>11.</b>  | <b>Additional Definitions that</b>   | <b>Eligible Bandwidth Profile</b> means the bandwidth profiles listed in the table in section B3.2.5 under the heading 'Eligible Bandwidth Profile'.   |  |   |   |  |   |   |

| Section | Issue   | Detail   |
|---------|---|--|
|         | <p><b>apply to this Campaign Discount</b></p> | <p><b>Existing Modify Upgrade</b> means a “Bundled AVC TC-4” that:</p> <ul style="list-style-type: none"> <li>(a) is not a Service Transfer Upgrade;</li> <li>(b) has an Eligible Bandwidth Profile as a result of a Modify Order that was Completed during the Campaign Period; and</li> <li>(c) had the same Original Bandwidth Profile corresponding to that Eligible Bandwidth Profile for at least 30 days prior to that Modify Order.</li> </ul> <p><b>Original Bandwidth Profile</b> means a bandwidth profile listed in the table in section B3.2.5 under the heading ‘Original Bandwidth Profile’ corresponding to that Eligible Bandwidth Profile.</p> <p><b>Service Transfer Upgrade</b> means a “Bundled AVC TC-4” that:</p> <ul style="list-style-type: none"> <li>(a) was first supplied to RSP as a result of a Service Transfer Order that was completed during the Campaign Period (excluding for clarity, any Non-Infrastructure Type Transfer);</li> <li>(b) has an Eligible Bandwidth Profile; and</li> <li>(c) was supplied to the Other Losing RSP with the same Original Bandwidth Profile corresponding to that Eligible Bandwidth Profile for at least 30 days prior to the Service Transfer Order being Completed.</li> </ul> <p><b>Note:</b> <i>It is RSP’s responsibility to verify whether a Service Transfer Order constitutes a Service Transfer Upgrade. nbn is not obliged to provide a Step Up 50/20 Rebate for a Service Transfer that is not a Service Transfer Upgrade even if RSP genuinely believes that it is, e.g. due to incorrect information being received from a Contracted End User about a previous service supplied to them.</i></p> <p><b>nbn will provide a Step Up 50/20 Rebate for a “Bundled AVC TC-4” if nbn cannot verify whether it constitutes a Service Transfer Upgrade (e.g. because nbn cannot verify the bandwidth profile of the AVC TC-4 Product Component supplied prior to the Service Transfer Order for the purposes of administering this Step Up 50/20 Rebate).</b></p> |

### B3.3 Step Up 100/40 Rebate

| Section                    | Issue  | Detail   |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
|----------------------------|--|--|----------------------------|--|--------------|-----------------------|---------------------------|-------------------------|--------|------|---------------|-----|--------|-------|------|-----|-----|----|---------------|-----|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Step Up 100/40 Rebate<br><b>Campaign ID:</b> Not Applicable  |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 2.                         | <b>Objective</b>                                     | To assist RSP to provide an opportunity for Contracted End Users to experience the higher speeds associated with an Eligible Bandwidth Profile, where those higher speeds may better suit the Contracted End Users' needs and help provide a better customer experience.   |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 3.                         | <b>Campaign Period</b>                               | 1 June 2022 to 30 November 2023 (inclusive)  |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 4.                         | <b>Discount Period</b>                               | A period of 6 months commencing from the first date on which an AVC first becomes an Eligible AVC (whether that AVC first became an Eligible AVC while being supplied to RSP or to an Other RSP).<br><b>Note:</b> This period, may extend beyond the Campaign Period if the Discount Start Date occurs near the end of the Campaign Period.  |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with a Step Up 100/40 Rebate set out below for each Eligible AVC supplied to RSP in respect of each Billing Period (or part thereof):</p> <p>(i) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1" data-bbox="698 1053 1845 1367"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2">nbn® Network</th> <th rowspan="2">Step Up 100/40 Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25-100</td> <td>5-40</td> <td>FTTB and FTTN</td> <td>\$7</td> </tr> <tr> <td>50-100</td> <td>20-40</td> <td>FTTC</td> <td>\$7</td> </tr> <tr> <td>100</td> <td>40</td> <td>Fibre and HFC</td> <td>\$7</td> </tr> </tbody> </table> <p><b>* Note:</b> The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</p> | Eligible Bandwidth Profile |  | nbn® Network | Step Up 100/40 Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25-100 | 5-40 | FTTB and FTTN | \$7 | 50-100 | 20-40 | FTTC | \$7 | 100 | 40 | Fibre and HFC | \$7 |
| Eligible Bandwidth Profile |  | nbn® Network   | Step Up 100/40 Rebate      |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |  |                            |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 25-100                     | 5-40   | FTTB and FTTN  | \$7                        |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 50-100                     | 20-40  | FTTC   | \$7                        |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |
| 100                        | 40   | Fibre and HFC  | \$7                        |  |              |                       |                           |                         |        |      |               |     |        |       |      |     |     |    |               |     |

| Section   | Issue  | Detail  |                                 |                                   |   |  |
|---|--|---|---------------------------------|-----------------------------------|---|--|
|   |  | <p>(b) Notwithstanding section D1.1.3 of the Master Campaign Terms, if RSP is entitled to a Rebate in accordance with these Campaign Terms, <b>nbn</b> will:</p> <p>(i) pay a Rebate which applies for that part of the Discount Period which is within the Performance Period in which the relevant Order is Completed on a pro-rata basis at the end of the Performance Period; and</p> <p>(ii) pay a Rebate which applies to the remainder of the Discount Period in accordance with section D1.1.3 of the Master Campaign Terms.</p>  |                                 |                                   |   |  |
| 6.  | Eligible AVCs  | An <b>Eligible AVC</b> means a New Connect, a Service Transfer Upgrade or Existing Modify Upgrade that is Completed in a Performance Period where the RSP Base Ratio for the applicable Segment is greater than or equal to the Target Base for that Segment for that Performance Period.   |                                 |                                   |   |  |
| 7.  | Performance Target   | <p><input checked="" type="checkbox"/> <b>Yes</b>   <input type="checkbox"/> <b>No</b></p> <p>(a) Section D1.1.2 of the Master Campaign Terms applies to this Campaign Discount as if a reference to "Performance Target" was a reference to "Target Base Ratio".</p> <p>(b) Where RSP is a member of an RSP Group, unless the parties otherwise agree in accordance with section D1.1.2 of the Master Campaign Terms, <b>nbn</b> will provide a single set of Performance Targets to RSP to apply to the Alternative Segment that comprises all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to the RSP Group.</p> <p>(c) <b>nbn</b> will notify RSP of the base ratio that will apply to RSP in accordance with section D1.1.2 of the Master Campaign Terms (<b>Target Base Ratio</b>).</p> <p>(d) The base ratio achieved (the <b>RSP Base Ratio</b>) for each Segment will be determined at the end of each Performance Period as follows:</p> $RSP \text{ Base Ratio} = \text{Total Upgrade Orders} \div \text{Total Downgrade Orders}$ <p>where:</p> <p>(i) <b>Total Upgrade Orders</b> = the total number of orders of the type listed in column A in the table below that are Completed within the relevant Performance Period; and</p> <p>(ii) <b>Total Downgrade Orders</b> = the total number of orders of the type listed in column B in the table below that are Completed within the relevant Performance Period.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%; text-align: center;">Column A (Total Upgrade Orders)</th> <th style="width: 50%; text-align: center;">Column B (Total Downgrade Orders)</th> </tr> </thead> <tbody> <tr> <td style="vertical-align: top;"> <ul style="list-style-type: none"> <li>• Each Modify Order which modifies an AVC TC-4 Product Component:</li> </ul> </td> <td style="vertical-align: top;"> <ul style="list-style-type: none"> <li>• Each Modify Order which modifies a "Bundled AVC TC-4":</li> </ul> </td> </tr> </tbody> </table> | Column A (Total Upgrade Orders) | Column B (Total Downgrade Orders) | <ul style="list-style-type: none"> <li>• Each Modify Order which modifies an AVC TC-4 Product Component:</li> </ul> | <ul style="list-style-type: none"> <li>• Each Modify Order which modifies a "Bundled AVC TC-4":</li> </ul> |
| Column A (Total Upgrade Orders)   | Column B (Total Downgrade Orders)  |   |                                 |                                   |   |  |
| <ul style="list-style-type: none"> <li>• Each Modify Order which modifies an AVC TC-4 Product Component:</li> </ul> | <ul style="list-style-type: none"> <li>• Each Modify Order which modifies a "Bundled AVC TC-4":</li> </ul> |   |                                 |                                   |   |  |

| Section  | Issue   | Detail  |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
|--|---|---|--|---|--|---|----------------------|-------------------------------------|----------------------|-----------------------------|----------------------|-------------------------------|----------------------|--------------------------------------|
|  |   | <ul style="list-style-type: none"> <li>○ to an Eligible Bandwidth Profile from a lower bandwidth profile; or</li> <li>○ from an Eligible Bandwidth Profile to a higher bandwidth profile.</li> <li>• Each Service Transfer Order (where RSP is the Gaining RSP) for a “Bundled AVC TC-4” that has an Eligible Bandwidth Profile.</li> <li>• Each Connect Order for a “Bundled AVC TC-4” that has an Eligible Bandwidth Profile.</li> </ul> <ul style="list-style-type: none"> <li>○ from an Eligible Bandwidth Profile to a lower bandwidth profile; or</li> <li>○ to an Eligible Bandwidth Profile from a higher bandwidth profile.</li> <li>• Each Service Transfer Order submitted by an Other RSP that results in the disconnection of a “Bundled AVC TC-4” that has an Eligible Bandwidth Profile.</li> <li>• Each Disconnect Order in respect of a “Bundled AVC TC-4” that has an Eligible Bandwidth Profile.</li> </ul> <p>(e) The following 3 month periods apply when determining whether the RSP Base Ratio is greater than or equal to the Target Base Ratio for each Segment (each a <b>Performance Period</b>), being:</p> <table border="1"> <thead> <tr> <th>Performance Period 1</th> <td>1 June 2022 to 31 August 2022</td> </tr> <tr> <th>Performance Period 2</th> <td>1 September 2022 to 30 November 2022</td> </tr> <tr> <th>Performance Period 3</th> <td>1 December 2022 to 28 February 2023</td> </tr> <tr> <th>Performance Period 4</th> <td>1 March 2023 to 31 May 2023</td> </tr> <tr> <th>Performance Period 5</th> <td>1 June 2023 to 31 August 2023</td> </tr> <tr> <th>Performance Period 6</th> <td>1 September 2023 to 30 November 2023</td> </tr> </thead></table> | Performance Period 1                                   | 1 June 2022 to 31 August 2022                         | Performance Period 2   | 1 September 2022 to 30 November 2022  | Performance Period 3 | 1 December 2022 to 28 February 2023 | Performance Period 4 | 1 March 2023 to 31 May 2023 | Performance Period 5 | 1 June 2023 to 31 August 2023 | Performance Period 6 | 1 September 2023 to 30 November 2023 |
| Performance Period 1   | 1 June 2022 to 31 August 2022   |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Performance Period 2   | 1 September 2022 to 30 November 2022  |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Performance Period 3   | 1 December 2022 to 28 February 2023   |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Performance Period 4   | 1 March 2023 to 31 May 2023   |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Performance Period 5   | 1 June 2023 to 31 August 2023   |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Performance Period 6   | 1 September 2023 to 30 November 2023  |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| 8.   | List of Eligible Premises to be provided  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| 9.   | Other terms and conditions  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Step Up 100/40 Rebate</th> </tr> </thead> <tbody> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td>The Step Up 100/40 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up</td> </tr> </tbody> </table>  | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Step Up 100/40 Rebate | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Step Up 100/40 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Status of Eligible AVC after Modify Order is Completed   | Consequences for any applicable Step Up 100/40 Rebate   |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Step Up 100/40 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Step Up |   |  |   |  |   |                      |                                     |                      |                             |                      |                               |                      |                                      |

| Section   | Issue  | Detail   |  |  |   |  |
|---|--|--|--|--|---|--|
|   |  | <table border="1"> <tr> <td></td> <td>100/40 Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).</td> <td>The Step Up 100/40 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</td> </tr> </table> <p>(b) In addition to its obligations under the Master Campaign Terms, RSP must:</p> <p>(i) prior to, or within 3 days after, a “Bundled AVC TC4” becomes an Eligible AVC, take reasonable steps to ensure that the Contracted End User understands the bandwidth of the corresponding retail service being supplied to the Contracted End User (including in the case of a Service Transfer Upgrade or Existing Modify Upgrade, RSP is upgrading the bandwidth from the bandwidth previously supplied to the Contracted End User); and</p> <p>(ii) on request from <b>nbn</b> provide evidence of communications to Contracted End Users about their bandwidth upgrade.</p> <p>If RSP fails to provide evidence in accordance with this paragraph or <b>nbn</b> otherwise determines, acting reasonably, RSP has not effectively communicated to Contracted End Users about their bandwidth upgrade, <b>nbn</b> may by notice stop providing the Step Up 100/40 Rebate to RSP (including for Eligible AVCs that had become eligible before that notice).</p> |  | 100/40 Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Step Up 100/40 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |
|   | 100/40 Rebate will apply for the remainder of the Discount Period (subject to the next row).   |  |  |  |   |  |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Step Up 100/40 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |  |  |  |   |  |
| 10.   | Interaction with other Discounts, Credits and Rebates and the WBA  | <p>(a) Where an Eligible AVC is eligible for the Light Up Boost Rebate and the Step Up 100/40 Rebate, RSP will be entitled to the Light Up Boost Rebate only.</p> <p>(b) Where an Eligible AVC is eligible for the Step Up 100/40 Rebate and the Take 2 Rebate Program, RSP will only get the Rebate offered as a part of the Take 2 Rebate Program in accordance with the terms of the Take 2 Rebate Program.</p>   |  |  |   |  |
| 11.   | Additional Definitions that apply to this Campaign Discount  | <p><b>Eligible Bandwidth Profile</b> means the bandwidth profiles listed in the table in section B3.3.5 under the heading ‘Eligible Bandwidth Profile’.</p> <p><b>Existing Modify Upgrade</b> means a “Bundled AVC TC-4” that:</p> <p>(a) is not a New Connect or a Service Transfer Upgrade;</p> <p>(b) has an Eligible Bandwidth Profile as a result of a Modify Order that was completed during the Campaign Period; and</p> <p>(c) in the 30 days prior to that Modify Order, did not have an AVC TC-4 bandwidth profile that was the same or higher than the Eligible Bandwidth Profile arising from that Modify Order.</p> <p><b>New Connect</b> means a “Bundled AVC TC-4” that:</p>  |  |  |   |  |

| Section | Issue | Detail   |
|---------|-------|--|
|         |       | <p>(a) was Activated during the Campaign Period at an Eligible Bandwidth Profile;</p> <p>(b) is supplied to a Premises at which <b>nbn</b> had not previously disconnected any ordered product by means of the same access technology to RSP or any Other RSP in the 7 days prior to Activation;</p> <p>(c) <b>nbn</b> determines is not intended to replace another “Bundled AVC TC-4” that was or is being supplied to RSP by means of the same access technology; and</p> <p>(d) if it was supplied as a result of a COAT Transfer Order, was not subject to a Step Up 100/40 Rebate prior to that COAT Transfer Order.</p> <p><b>Service Transfer Upgrade</b> means a “Bundled AVC TC-4” that:</p> <p>(a) was first supplied to RSP as a result of a Service Transfer Order that was completed during the Campaign Period (excluding for clarity, any Non-Infrastructure Type Transfer);</p> <p>(b) has an Eligible Bandwidth Profile; and</p> <p>(c) was supplied to the Other Losing RSP with a bandwidth profile that was lower than the Eligible Bandwidth Profile for at least 30 days prior to the Service Transfer Order being Completed.</p> <p><b>Note:</b> It is RSP’s responsibility to verify whether a Service Transfer Order constitutes a Service Transfer Upgrade. <b>nbn</b> is not obliged to provide a Step Up 100/40 Rebate for a Service Transfer that is not a Service Transfer Upgrade even if RSP genuinely believes that it is, e.g. due to incorrect information being received from a Contracted End User about a previous service supplied to them.</p> <p><b>nbn</b> may elect to provide a Step Up 100/40 Rebate for a “Bundled AVC TC-4” if <b>nbn</b> cannot verify whether it constitutes a Service Transfer Upgrade (e.g. because <b>nbn</b> cannot verify the bandwidth profile of the AVC TC-4 Product Component supplied prior to the Service Transfer Order for the purposes of administering this Step Up 100/40 Rebate).</p> |



## B3.4 Light Up Low Usage Rebate

| Section                    | Issue  | Detail  |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
|----------------------------|--|---|----------------------------|--|---------------------------------|---------------------------|---------------------------|-------------------------|----|---|------------------------------|---------|----|---|------------------------------|------|----|----|------------------|------|----|------|------------|------|----|----|------------------|------|-------|------|------------|------|-----------|--|------------------------------|------|--------|------|------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Light Up Low Usage Rebate<br><b>Campaign ID:</b> LUP-BOOST-2  |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations that previously had low data usage and that have not had an <b>nbn</b> <sup>®</sup> Ethernet service for an extended period.  |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 3.                         | <b>Campaign Period</b>                               | 1 September 2022 ( <b>Start Date</b> ) to 31 August 2023 ( <b>End Date</b> ) (inclusive)  |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: The Discount Period may extend beyond the Campaign Period.</i>  |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p><b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(a) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(b) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Light Up Low Usage Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>12</td> <td>1</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$10.50</td> </tr> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>25-100</td> <td>5-40</td> <td>FTTN, FTTB</td> <td>\$20</td> </tr> </tbody> </table> | Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network | Light Up Low Usage Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 12 | 1 | FTTN, FTTC, FTTB, HFC, Fibre | \$10.50 | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 | 25-50 | 5-20 | FTTN, FTTB | \$15 | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 | 25-100 | 5-40 | FTTN, FTTB | \$20 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network   | Light Up Low Usage Rebate  |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |   |                            |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 12                         | 1  | FTTN, FTTC, FTTB, HFC, Fibre  | \$10.50                    |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre  | \$15                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 25                         | 10   | FTTC, HFC, Fibre  | \$15                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 25                         | 5-10   | FTTN, FTTB  | \$15                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 50                         | 20   | HFC, FTTC, Fibre  | \$15                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 25-50                      | 5-20   | FTTN, FTTB  | \$15                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| Home Fast                  |  | FTTN, FTTC, FTTB, HFC, Fibre  | \$20                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |
| 25-100                     | 5-40   | FTTN, FTTB  | \$20                       |  |                                 |                           |                           |                         |    |   |                              |         |    |   |                              |      |    |    |                  |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |        |      |            |      |

| Section  | Issue  | Detail  |       |            |      |  |   |   |  |  |  |
|--|--|---|-------|------------|------|--|---|---|--|--|--|
|  |  | 50-100  | 20-40 | FTTC       | \$20 |  |   |   |  |  |  |
|  |  | 100   | 40    | HFC, Fibre | \$20 |  |   |   |  |  |  |
|  |  | Home Superfast  |       | HFC, Fibre | \$20 |  |   |   |  |  |  |
|  |  | Home Ultrafast  |       | HFC, Fibre | \$20 |  |   |   |  |  |  |
|  |  | <p><i>* Note: The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</i></p>  |       |            |      |  |   |   |  |  |  |
| 6.   | <b>Eligible AVCs</b>   | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(c) the first Connect Order in respect of which both conditions are satisfied:</p> <p>(i) the Order Status is changed to In Progress during the Campaign Period at a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress; and</p> <p>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</p> <p>(d) for a “Bundled AVC TC-4” with an Eligible Bandwidth Profile.</p>  |       |            |      |  |   |   |  |  |  |
| 7.   | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |       |            |      |  |   |   |  |  |  |
| 8.   | <b>List of Eligible Premises to be provided</b>  | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   |       |            |      |  |   |   |  |  |  |
| 9.   | <b>Other terms and conditions</b>  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Light Up Low Usage Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Light Up Low Usage Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td>The Light Up Low Usage Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Low Usage Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> </tbody> </table> |       |            |      | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Light Up Low Usage Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Light Up Low Usage Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Light Up Low Usage Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Low Usage Rebate will apply for the remainder of the Discount Period (subject to the next row). |
| Status of Eligible AVC after Modify Order is Completed   | Consequences for any applicable Light Up Low Usage Rebate  |   |       |            |      |  |   |   |  |  |  |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile  | The Light Up Low Usage Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. |   |       |            |      |  |   |   |  |  |  |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Light Up Low Usage Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Low Usage Rebate will apply for the remainder of the Discount Period (subject to the next row). |   |       |            |      |  |   |   |  |  |  |

| Section | Issue  | Detail  |
|---------|--|---|
|         |  | <p>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).</p> <p>The Light Up Low Usage Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</p>  |
| 10.     | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | <p>(b) Non-Infrastructure Type Transfers are excluded from the application of the Light Up Low Usage Rebate.</p> <p>Where an Eligible AVC is supplied to a Premises which is eligible for both the Light Up Low Usage Rebate and:</p> <p>(a) the Step Up 100/40 Rebate:</p> <p>(i) RSP will be entitled to the Light Up Low Usage Rebate only; and</p> <p>(ii) the Eligible AVC will be taken into account when calculating the RSP Base Ratio under the terms of the Step Up 100/40 Rebate.</p> <p>(b) the Step Up 50/20 Rebate, RSP will be entitled to the Light Up Low Usage Rebate only.</p> |
| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b>       | <p><b>Eligible Bandwidth Profile</b> means the bandwidth profiles set out in the table in section B3.4.5 of these Campaign Terms.</p>   |

### B3.5 Light Up Low Take Up Postcode Locations Rebate

| Section                    | Issue  | Detail   |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
|----------------------------|--|--|--|--|---------------------------------|--|---------------------------|-------------------------|----|---|------------------------------|------|----|----|------------------|------|---------------|--|----------|------|----|------|------------|------|----|----|------------------|------|-------|------|------------|------|-----------|--|------------------------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Light Up Low Take Up Postcode Locations Rebate<br><b>Campaign ID:</b> LUP-BOOST-3-RES and LUP-BOOST-3-BUS  |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations in geographic areas where, over the preceding 12 months, there is low take-up of <b>nbn</b> <sup>®</sup> Ethernet.   |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 3.                         | <b>Campaign Period</b>                               | 1 October 2022 ( <b>Start Date</b> ) to 28 February 2023 ( <b>End Date</b> ) (inclusive)   |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><b>Note:</b> This period may extend beyond the Campaign Period if the Discount Start Date occurs near the end of the Campaign Period  |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p><b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(a) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(b) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Light Up Low Take Up Postcode Locations Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td colspan="2">Wireless Plus</td> <td>Wireless</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> </tbody> </table> | Eligible Bandwidth Profile                     |  | <b>nbn</b> <sup>®</sup> Network | Light Up Low Take Up Postcode Locations Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | Wireless Plus |  | Wireless | \$15 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 | 25-50 | 5-20 | FTTN, FTTB | \$15 | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network  | Light Up Low Take Up Postcode Locations Rebate |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |  |  |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 10   | FTTC, HFC, Fibre   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| Wireless Plus              |  | Wireless   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 5-10   | FTTN, FTTB   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 50                         | 20   | HFC, FTTC, Fibre   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25-50                      | 5-20   | FTTN, FTTB   | \$15   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| Home Fast                  |  | FTTN, FTTC, FTTB, HFC, Fibre   | \$20   |  |                                 |  |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |

| Section   | Issue   | Detail  |       |            |      |  |   |   |   |
|---|---|---|-------|------------|------|--|---|---|---|
|   |   | 25-100  | 5-40  | FTTN, FTTB | \$20 |  |   |   |   |
|   |   | 50-100  | 20-40 | FTTC       | \$20 |  |   |   |   |
|   |   | 100   | 40    | HFC, Fibre | \$20 |  |   |   |   |
|   |   | Home Superfast  |       | HFC, Fibre | \$20 |  |   |   |   |
|   |   | Home Ultrafast  |       | HFC, Fibre | \$20 |  |   |   |   |
|   |   | 250   | 100   | Fibre      | \$20 |  |   |   |   |
|   |   | 500   | 200   | Fibre      | \$20 |  |   |   |   |
|   |   | 1000  | 400   | Fibre      | \$20 |  |   |   |   |
|   |   | <p><i>* Note: The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR) except for Wireless Plus, which has potential maximum Information Rates. To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</i></p>  |       |            |      |  |   |   |   |
| <b>6.</b>   | <b>Eligible AVCs</b>  | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(a) the first Connect Order in respect of which both of the following conditions are satisfied:</p> <p>(i) the Connect Order relates to a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress and that Order Status change occurs during the Campaign Period; and</p> <p>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</p> <p>(b) for a "Bundled AVC TC-4" with an Eligible Bandwidth Profile.</p>                    |       |            |      |  |   |   |   |
| <b>7.</b>   | <b>Performance Target</b>   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |       |            |      |  |   |   |   |
| <b>8.</b>   | <b>List of Eligible Premises to be provided</b>   | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   |       |            |      |  |   |   |   |
| <b>9.</b>   | <b>Other terms and conditions</b>   | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Light Up Boost Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Light Up Low Take Up Postcode Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of</td> </tr> </tbody> </table> |       |            |      | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Light Up Boost Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Light Up Low Take Up Postcode Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of |
| Status of Eligible AVC after Modify Order is Completed                        | Consequences for any applicable Light Up Boost Rebate   |   |       |            |      |  |   |   |   |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Light Up Low Take Up Postcode Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of |   |       |            |      |  |   |   |   |

| Section    | Issue  | Detail   |
|------------|--|--|
|            |  | <p>the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</p> <p>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</p> <p>The Light Up Low Take Up Postcode Locations Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Low Take Up Postcode Locations Rebate will apply for the remainder of the Discount Period (subject to the next row).</p> <p>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).</p> <p>The Light Up Low Take Up Postcode Locations Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</p> <p>(b) Non-Infrastructure Type Transfers are excluded from the application of the Light Up Low Take Up Postcode Locations Rebate.</p> |
| <b>10.</b> | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | <p>Where an Eligible AVC is supplied to a Premises which is eligible for both the Light Up Low Take Up Postcode Locations Rebate and:</p> <p>(a) the Take 2 Rebate:</p> <p>(i) RSP will be entitled to the Light Up Low Take Up Postcode Locations Rebate only; and</p> <p>(ii) the Eligible AVC will be taken into account when calculating the Bounty Incentive Payment and Baseline Number under the Take 2 Rebate Program (as those terms are defined in the Take 2 Letter Agreement);</p> <p>(b) the Step Up 100/40 Rebate:</p> <p>(i) RSP will be entitled to the Light Up Low Take Up Postcode Rebate only; and</p> <p>(ii) the Eligible AVC will be taken into account when calculating the RSP Base Ratio under the terms of the Step Up 100/40 Rebate;</p> <p>(c) the Step Up 50/20 Rebate, RSP will be entitled to the Light Up Low Take Up Postcode Rebate only; and</p> <p>(d) the Light Up Low Usage Rebate, RSP will be entitled to the Light Up Low Usage Rebate only.</p>   |

| Section | Issue  | Detail   |
|---------|--|--|
| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b> | <b>Eligible Bandwidth Profile</b> means the bandwidth profiles set out in the table in section B3.5.5 of these Campaign Terms. |

### B3.6 Light Up Locations Rebate

| Section                    | Issue  | Detail   |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
|----------------------------|--|--|-----------------------------|--|---------------------------------|-----------------------------|---------------------------|-------------------------|----|---|------------------------------|------|----|----|------------------|------|---------------|--|----------|------|----|------|------------|------|----|----|------------------|------|-------|------|------------|------|-----------|--|------------------------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Light Up Locations Rebate<br><b>Campaign ID:</b> LUP-RES-TAKE3-2023, LUP-RES-2023, LUP-BUS-TAKE3-2023, LUP-BUS-2023, LUP-MDU-TAKE3-2023 and LUP-MDU-2023   |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations in geographical areas where, over the preceding 12 months, there is low take-up of <b>nbn</b> <sup>®</sup> Ethernet.   |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 3.                         | <b>Campaign Period</b>                               | 1 March 2023 ( <b>Start Date</b> ) to 29 February 2024 ( <b>End Date</b> ) (inclusive)   |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><b>Note:</b> <i>The Discount Period may extend beyond the Campaign Period.</i>  |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(i) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Light Up Locations Rebate**</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td colspan="2">Wireless Plus</td> <td>Wireless</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> </tbody> </table> | Eligible Bandwidth Profile  |  | <b>nbn</b> <sup>®</sup> Network | Light Up Locations Rebate** | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | Wireless Plus |  | Wireless | \$15 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 | 25-50 | 5-20 | FTTN, FTTB | \$15 | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network  | Light Up Locations Rebate** |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |  |                             |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 10   | FTTC, HFC, Fibre   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| Wireless Plus              |  | Wireless   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25                         | 5-10   | FTTN, FTTB   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 50                         | 20   | HFC, FTTC, Fibre   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| 25-50                      | 5-20   | FTTN, FTTB   | \$15                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |
| Home Fast                  |  | FTTN, FTTC, FTTB, HFC, Fibre   | \$20                        |  |                                 |                             |                           |                         |    |   |                              |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |           |  |                              |      |



| Section        | Issue                | Detail   |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
|----------------|----------------------|--|--------|------|------------|------|--------|-------|------|------|-----|----|------------|------|----------------|--|------------|------|----------------|--|------------|------|-----|-----|-------|------|-----|-----|-------|------|------|-----|-------|------|
|                |                      | <table border="1"> <tr> <td>25-100</td> <td>5-40</td> <td>FTTN, FTTB</td> <td>\$20</td> </tr> <tr> <td>50-100</td> <td>20-40</td> <td>FTTC</td> <td>\$20</td> </tr> <tr> <td>100</td> <td>40</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Superfast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Ultrafast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>250</td> <td>100</td> <td>Fibre</td> <td>\$20</td> </tr> <tr> <td>500</td> <td>200</td> <td>Fibre</td> <td>\$20</td> </tr> <tr> <td>1000</td> <td>400</td> <td>Fibre</td> <td>\$20</td> </tr> </table> <p><b>Note:</b></p> <p>* The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR) except for Wireless Plus, which has potential maximum Information Rates. To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</p> <p>** For an AVC that is first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023:</p> <ul style="list-style-type: none"> <li>• if the Connect Order was for an Eligible Bandwidth Profile that is also an "Eligible Bandwidth Profile" under the High Speed Rebate, the AVC will not be an Eligible AVC under this Rebate — see section B3.6.6; and</li> <li>• if the Connect Order was for any other Eligible Bandwidth Profile, but the AVC was subsequently modified to have an "Eligible Bandwidth Profile" under the High Speed Rebate, this Rebate will not apply while the AVC has that bandwidth profile — see sections B3.6.9 and B3.6.10.</li> </ul> <p>(b) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p> | 25-100 | 5-40 | FTTN, FTTB | \$20 | 50-100 | 20-40 | FTTC | \$20 | 100 | 40 | HFC, Fibre | \$20 | Home Superfast |  | HFC, Fibre | \$20 | Home Ultrafast |  | HFC, Fibre | \$20 | 250 | 100 | Fibre | \$20 | 500 | 200 | Fibre | \$20 | 1000 | 400 | Fibre | \$20 |
| 25-100         | 5-40                 | FTTN, FTTB   | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 50-100         | 20-40                | FTTC   | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 100            | 40                   | HFC, Fibre   | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| Home Superfast |                      | HFC, Fibre   | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| Home Ultrafast |                      | HFC, Fibre   | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 250            | 100                  | Fibre  | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 500            | 200                  | Fibre  | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 1000           | 400                  | Fibre  | \$20   |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| <b>6.</b>      | <b>Eligible AVCs</b> | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(a) the first Connect Order in respect of which both of the following conditions are satisfied:</p> <p>(i) the Connect Order relates to a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress and that Order Status change occurs during the Campaign Period; and</p> <p>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</p> <p>(b) for an AVC TC-4 Product Component (which, if the Connect Order was Completed under a Prior WBA, was a "Bundled AVC TC-4") with a bandwidth profile that is:</p>  |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |

| Section   | Issue  | Detail   |  |   |   |  |   |  |   |  |
|---|--|--|--|---|---|--|---|--|---|--|
|   |  | <p>(i) an Eligible Bandwidth Profile, if the Order Status for the Connect Order is first changed to In Progress before 1 December 2023; or</p> <p>(ii) an Eligible Bandwidth Profile other than a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate, if the Order Status for the Connect Order is first changed to In Progress on or after 1 December 2023.</p>   |  |   |   |  |   |  |   |  |
| 7.  | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |  |   |   |  |   |  |   |  |
| 8.  | <b>List of Eligible Premises to be provided</b>  | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No  |  |   |   |  |   |  |   |  |
| 9.  | <b>Other terms and conditions</b>  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Light Up Locations Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Light Up Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile; or<br/><br/>Has an Eligible Bandwidth Profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate in the circumstances described in section B3.6.10(b)(ii)</td> <td>The Light Up Locations Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Locations Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile); or<br/><br/>Has an Eligible Bandwidth Profile that is not an “Eligible Bandwidth Profile” under the High Speed Rebate after a period in which</td> <td>The Light Up Locations Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</td> </tr> </tbody> </table> | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Light Up Locations Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Light Up Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile; or<br><br>Has an Eligible Bandwidth Profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate in the circumstances described in section B3.6.10(b)(ii) | The Light Up Locations Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Locations Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile); or<br><br>Has an Eligible Bandwidth Profile that is not an “Eligible Bandwidth Profile” under the High Speed Rebate after a period in which | The Light Up Locations Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |
| Status of Eligible AVC after Modify Order is Completed  | Consequences for any applicable Light Up Locations Rebate  |  |  |   |   |  |   |  |   |  |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile   | The Light Up Locations Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. |  |  |   |   |  |   |  |   |  |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile; or<br><br>Has an Eligible Bandwidth Profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate in the circumstances described in section B3.6.10(b)(ii)                                   | The Light Up Locations Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Light Up Locations Rebate will apply for the remainder of the Discount Period (subject to the next row). |  |  |   |   |  |   |  |   |  |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile); or<br><br>Has an Eligible Bandwidth Profile that is not an “Eligible Bandwidth Profile” under the High Speed Rebate after a period in which | The Light Up Locations Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.   |  |  |   |   |  |   |  |   |  |

| Section | Issue   | Detail  |
|---------|---|---|
|         |   | <p>the circumstances in section B3.6.10(b)(ii) applied</p>  |
| 10.     | Interaction with other Discounts, Credits and Rebates and the WBA | <p>(b) Non-Infrastructure Type Transfers are excluded from the application of the Light Up Locations Rebate.</p> <p>(a) Where an Eligible AVC is supplied to a Premises which is eligible for both the Light Up Locations Rebate and:</p> <ul style="list-style-type: none"> <li>(i) the Take 3 Rebate: <ul style="list-style-type: none"> <li>(A) RSP will be entitled to the Light Up Locations Rebate only; and</li> <li>(B) the Eligible AVC will be taken into account when calculating the Performance Targets for baselines and Bonus Incentive Payments under the terms of the Take 3 Rebate;</li> </ul> </li> <li>(ii) the Step Up 100/40 Rebate: <ul style="list-style-type: none"> <li>(A) RSP will be entitled to the Light Up Locations Rebate only; and</li> <li>(B) the Eligible AVC will be taken into account when calculating the RSP Base Ratio under the terms of the Step Up 100/40 Rebate;</li> </ul> </li> <li>(iii) the Step Up 50/20 Rebate, RSP will be entitled to the Light Up Locations Rebate only; and</li> <li>(iv) the Light Up Low Usage Rebate, RSP will be entitled to the Light Up Low Usage Rebate only.</li> </ul> <p>(b) Where an Eligible AVC is eligible for this Light Up Locations Rebate and has a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate:</p> <ul style="list-style-type: none"> <li>(i) if the Eligible AVC was first supplied as a result of a Connect Order that is first changed to In Progress on or before 30 November 2023, RSP will be entitled to this Light Up Locations Rebate (in addition to any applicable High Speed Rebate); and</li> <li>(ii) if the Eligible AVC was first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023, RSP will not be entitled to this Light Up Locations Rebate for the period during which it has a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate (regardless of whether the Eligible AVC is entitled to the High Speed Rebate).</li> </ul> <p><b>Note:</b> For an AVC that is first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023, if the Connect Order was for an Eligible Bandwidth Profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate, the AVC will not be an Eligible AVC under this Rebate — see section B3.6.6.</p> |

| Section | Issue  | Detail   |
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| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b> | <b>Eligible Bandwidth Profile</b> means the bandwidth profiles set out in the table in section B3.6.5 of these Campaign Terms. |

## B3.7 Take 3 Rebate

| Section                    | Issue  | Detail  |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
|----------------------------|--|---|----------------------------|--|---------------------------------|-----------------|---------------------------|-------------------------|----|---|---------------------------------------|------|----|----|------------------|------|---------------|--|----------|------|----|------|------------|------|----|----|------------------|------|-------|------|------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Take 3 Rebate<br><b>Campaign ID:</b> TAKE3-2023   |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations unconnected to the <b>nbn</b> <sup>®</sup> Network for greater than 12 months.  |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 3.                         | <b>Campaign Period</b>                               | 1 March 2023 ( <b>Start Date</b> ) to 31 March 2024 ( <b>End Date</b> ) (inclusive)   |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: This period may extend beyond the Campaign Period.</i>  |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(i) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile, subject to the RSP meeting or exceeding the applicable Performance Target (if any).</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Take 3 Rebate**</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre Wireless</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td colspan="2">Wireless Plus</td> <td>Wireless</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> </tbody> </table> | Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network | Take 3 Rebate** | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre Wireless | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | Wireless Plus |  | Wireless | \$15 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 | 25-50 | 5-20 | FTTN, FTTB | \$15 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network   | Take 3 Rebate**            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |   |                            |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre Wireless   | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 25                         | 10   | FTTC, HFC, Fibre  | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| Wireless Plus              |  | Wireless  | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 25                         | 5-10   | FTTN, FTTB  | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 50                         | 20   | HFC, FTTC, Fibre  | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |
| 25-50                      | 5-20   | FTTN, FTTB  | \$15                       |  |                                 |                 |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |       |      |            |      |

| Section        | Issue                | Detail   |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
|----------------|----------------------|--|-----------|--|------------------------------|------|--------|------|------------|------|--------|-------|------|------|-----|----|------------|------|----------------|--|------------|------|----------------|--|------------|------|-----|-----|-------|------|-----|-----|-------|------|------|-----|-------|------|
|                |                      | <table border="1"> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>25-100</td> <td>5-40</td> <td>FTTN, FTTB</td> <td>\$20</td> </tr> <tr> <td>50-100</td> <td>20-40</td> <td>FTTC</td> <td>\$20</td> </tr> <tr> <td>100</td> <td>40</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Superfast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Ultrafast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>250</td> <td>100</td> <td>Fibre</td> <td>\$20</td> </tr> <tr> <td>500</td> <td>200</td> <td>Fibre</td> <td>\$20</td> </tr> <tr> <td>1000</td> <td>400</td> <td>Fibre</td> <td>\$20</td> </tr> </table> <p><b>Note:</b></p> <p>* The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR) except for Wireless Plus, which has potential maximum Information Rates. To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</p> <p>** For an AVC that is first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023:</p> <ul style="list-style-type: none"> <li>if the Connect Order was for an Eligible Bandwidth Profile that is also an "Eligible Bandwidth Profile" under the High Speed Rebate, the AVC will not be an Eligible AVC under this Rebate – see section B3.7.6; and</li> <li>if the Connect Order was for any other Eligible Bandwidth Profile, but the AVC was subsequently modified to have an "Eligible Bandwidth Profile" under the High Speed Rebate, this Rebate will not apply while the AVC has that bandwidth profile – see sections B3.7.9 and B3.7.10.</li> </ul> <p>(b) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p> | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 | 25-100 | 5-40 | FTTN, FTTB | \$20 | 50-100 | 20-40 | FTTC | \$20 | 100 | 40 | HFC, Fibre | \$20 | Home Superfast |  | HFC, Fibre | \$20 | Home Ultrafast |  | HFC, Fibre | \$20 | 250 | 100 | Fibre | \$20 | 500 | 200 | Fibre | \$20 | 1000 | 400 | Fibre | \$20 |
| Home Fast      |                      | FTTN, FTTC, FTTB, HFC, Fibre   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 25-100         | 5-40                 | FTTN, FTTB   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 50-100         | 20-40                | FTTC   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 100            | 40                   | HFC, Fibre   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| Home Superfast |                      | HFC, Fibre   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| Home Ultrafast |                      | HFC, Fibre   | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 250            | 100                  | Fibre  | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 500            | 200                  | Fibre  | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| 1000           | 400                  | Fibre  | \$20      |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |
| <b>6.</b>      | <b>Eligible AVCs</b> | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(a) the first Connect Order in respect of which both of the following conditions are satisfied:</p> <p>(i) the Connect Order relates to a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress and that Order Status change occurs during the Campaign Period; and</p>  |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |     |     |       |      |     |     |       |      |      |     |       |      |

| Section | Issue              | Detail  |
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|         |                    | <ul style="list-style-type: none"> <li>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</li> <li>(b) for an AVC TC-4 Product Component (which, if the Connect Order was Completed under a Prior WBA, was a “Bundled AVC TC-4”) with a bandwidth profile that is:                             <ul style="list-style-type: none"> <li>(i) an Eligible Bandwidth Profile, if the Order Status for the Connect Order is first changed to In Progress before 1 December 2023; or</li> <li>(ii) an Eligible Bandwidth Profile other than a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate, if the Order Status for the Connect Order is first changed to In Progress on or after 1 December 2023.</li> </ul> </li> </ul>   |
| 7.      | Performance Target | <p><input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b></p> <p><b>Definitions</b></p> <ul style="list-style-type: none"> <li>(a) For the purposes of this section B3.7, a <b>Take 3 Order</b> means a Connect Order that is:                             <ul style="list-style-type: none"> <li>(i) the first Connect Order placed In Progress during the Campaign Period at a Premises that is an Eligible Premises on the date of Order being placed In Progress; and</li> <li>(ii) for an AVC TC-4 Product Component (which, if the Connect Order was Completed under a Prior WBA, was a “Bundled AVC TC-4”) with an Eligible Bandwidth Profile (excluding any Connect Order that is first changed to In Progress on or after 1 December 2023 and is for a “Bundled AVC TC-4” with a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate).</li> </ul> <p><i>Note: For clarity, a Non-Infrastructure Type Transfer is not a Connect Order and is not a Take 3 Order.</i></p> </li> </ul> <p><b>Satisfaction of Performance Target</b></p> <ul style="list-style-type: none"> <li>(b) RSP will have satisfied the Performance Target in a month if <b>nbn</b> has placed In Progress a total number of Take 3 Orders in that month equivalent to the Performance Target, which orders:                             <ul style="list-style-type: none"> <li>(i) are submitted by RSP; and</li> <li>(ii) are for the same Alternative Segment (if applicable).</li> </ul> </li> </ul> |

| Section         | Issue                             | Detail   |                 |                          |                 |                            |                 |                                   |                 |                                  |
|-----------------|-----------------------------------|--|-----------------|--------------------------|-----------------|----------------------------|-----------------|-----------------------------------|-----------------|----------------------------------|
|                 |                                   | <p><b>Performance Periods</b></p> <p>(c) The following Performance Periods apply for the Take 3 Rebate:</p> <table border="1" data-bbox="860 356 1904 564"> <tr> <td><b>Period 1</b></td> <td>1 March 2023–31 May 2023</td> </tr> <tr> <td><b>Period 2</b></td> <td>1 June 2023–31 August 2023</td> </tr> <tr> <td><b>Period 3</b></td> <td>1 September 2023–30 November 2023</td> </tr> <tr> <td><b>Period 4</b></td> <td>1 December 2023–29 February 2024</td> </tr> </table> <p><b>Requests for Performance Targets for Alternative Segments</b></p> <p>(d) A request by RSP for separate sets of Performance Targets for Alternative Segments under section D1.1.2(d) of the Master Campaign Terms must be made at least 6 weeks before the start of the Performance Period for which RSP wishes to have separate sets of Performance Targets.</p> <p>(e) If <b>nbn</b> accepts a request to provide separate sets of Performance Targets for Alternative Segments under section D1.1.2(d) of the Master Campaign Terms or a request to resume providing a single set of Performance Targets under section D1.1.2(g) of the Master Campaign Terms, <b>nbn</b>:</p> <ul style="list-style-type: none"> <li>(i) will do so from the next Performance Period following <b>nbn</b>'s acceptance of any such request; and</li> <li>(ii) may replace any Performance Target(s) previously notified to RSP in respect of that Performance Period.</li> </ul> <p><b>Performance Targets for RSP Groups</b></p> <p>(f) Despite section D1.1.2(c) of the Master Campaign Terms, if RSP and one or more Other RSPs (together, an <b>RSP Group</b>) are Related Bodies Corporate on the Start Date for this Rebate, <b>nbn</b> will provide a single set of Performance Targets to RSP to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to the RSP Group, and such Product Components will constitute the "Default Segment" for RSP for the purposes of the Master Campaign Terms as applicable to this Take 3 Rebate.</p> <p>(g) If section B3.7.7(f) applies in respect of RSP, RSP may request that <b>nbn</b> provide to RSP:</p> | <b>Period 1</b> | 1 March 2023–31 May 2023 | <b>Period 2</b> | 1 June 2023–31 August 2023 | <b>Period 3</b> | 1 September 2023–30 November 2023 | <b>Period 4</b> | 1 December 2023–29 February 2024 |
| <b>Period 1</b> | 1 March 2023–31 May 2023          |  |                 |                          |                 |                            |                 |                                   |                 |                                  |
| <b>Period 2</b> | 1 June 2023–31 August 2023        |  |                 |                          |                 |                            |                 |                                   |                 |                                  |
| <b>Period 3</b> | 1 September 2023–30 November 2023 |  |                 |                          |                 |                            |                 |                                   |                 |                                  |
| <b>Period 4</b> | 1 December 2023–29 February 2024  |  |                 |                          |                 |                            |                 |                                   |                 |                                  |



| Section | Issue | Detail   |
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|         |       | <ul style="list-style-type: none"> <li>(i) separate sets of Performance Targets to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to RSP (as opposed to Other RSPs in the RSP Group);</li> <li>(ii) separate sets of Performance Targets in accordance with section D1.1.2(d)(i) of the Master Campaign Terms; or</li> <li>(iii) separate sets of Performance Targets in accordance with section D1.1.2(d)(ii)(B) of the Master Campaign Terms.</li> </ul> <p>(h) A request by RSP under section B3.7.7(g) will be taken to be a request under section D1.1.2(d) of the Master Campaign Terms and each category of Product Components subject to separate sets of Performance Targets under section B3.7.7(g) will constitute an “Alternative Segment” for the purposes of this Take 3 Rebate and the Master Campaign Terms as applicable to this Take 3 Rebate.</p> <p>(i) If:</p> <ul style="list-style-type: none"> <li>(i) an RSP Group member other than RSP requests separate sets of Performance Targets under the equivalent provision to section D1.1.2(d)(ii)(B) of the Master Campaign Terms in that RSP Group member’s Other Wholesale Broadband Agreement; and</li> <li>(ii) that request is accepted by <b>nbn</b> under that RSP Group member’s Other Wholesale Broadband Agreement,</li> </ul> <p>then such separate sets of Performance Targets (or their equivalents as applicable to RSP) will automatically apply to RSP from the date that such request is accepted by <b>nbn</b>.</p> <p>(j) If:</p> <ul style="list-style-type: none"> <li>(i) an RSP Group member other than RSP requests separate sets of Performance Targets under the equivalent provision to section B3.7.7(g)(i) or section D1.1.2(d)(i) of the Master Campaign Terms in that RSP Group member’s Other Wholesale Broadband Agreement; and</li> <li>(ii) that request is accepted by <b>nbn</b> under that RSP Group member’s Other Wholesale Broadband Agreement,</li> </ul> <p>then, on or shortly after the date that such request is accepted by <b>nbn</b>, <b>nbn</b> will provide separate sets of Performance Targets to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components</p> |

| Section  | Issue   | Detail   |  |   |  |  |
|--|---|--|--|---|--|--|
|  |   | <p>supplied to RSP, and such Performance Targets will apply from the next Performance Period following <b>nbn</b>'s acceptance of the relevant request.</p> <p><b>Adjustment of Performance Targets</b></p> <p>(k) <b>nbn</b> may notify an adjusted Performance Target that has been previously notified to RSP if <b>nbn</b> determines, acting reasonably, that the Performance Target was calculated in error (giving the RSP reasonable details of the calculation error and the basis for the corrected calculation). If <b>nbn</b> adjusts a Performance Target in accordance with this section B3.7.7(k), then from the date of notification, <b>nbn</b>:</p> <ul style="list-style-type: none"> <li>(i) will determine whether RSP has reached the Performance Target applicable to a Take 3 Order, for the purposes of section B3.7.7(b), in accordance with such a revised Performance Target; and</li> <li>(ii) may cease paying any Take 3 Rebate for a Take 3 Order which, under the adjusted Performance Target notified by <b>nbn</b>, is not eligible for a Take 3 Rebate.</li> </ul> <p><b>Performance Targets for RSPs entering into this Agreement after Start Date</b></p> <p>(l) If RSP enters into this Agreement after the Start Date of this Take 3 Rebate and was not a Party to a Prior WBA immediately prior to entering into this Agreement, then, despite section D1.1.2(b) of the Master Campaign Terms:</p> <ul style="list-style-type: none"> <li>(i) RSP will only be eligible for this Take 3 Rebate from the Performance Period immediately after the Performance Period in which RSP enters into this Agreement; and</li> <li>(ii) <b>nbn</b> will not provide RSP with a Performance Target in respect of any calendar month prior to the Performance Period in which RSP becomes eligible for this Take 3 Rebate (determined in accordance with section B3.7.7(l)(i)).</li> </ul> |  |   |  |  |
| 8.   | <b>List of Eligible Premises to be provided</b> | <input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b>  |  |   |  |  |
| 9.   | <b>Other terms and conditions</b>               | <p>Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1" data-bbox="869 1384 1883 1448"> <thead> <tr> <th data-bbox="869 1384 1361 1448">Status of Eligible AVC after Modify Order is Completed</th> <th data-bbox="1361 1384 1883 1448">Consequences for any applicable Take 3 Rebate</th> </tr> </thead> <tbody> <tr> <td data-bbox="869 1448 1361 1448"></td> <td data-bbox="1361 1448 1883 1448"></td> </tr> </tbody> </table>   | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Take 3 Rebate |  |  |
| Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Take 3 Rebate   |  |  |   |  |  |
|  |   |  |  |   |  |  |

| Section           | Issue   | Detail   |   |
|-------------------|---|--|---|
|                   |   | <p>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</p>   | <p>The Take 3 Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</p> |
|                   |   | <p>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile; or</p> <p>Has an Eligible Bandwidth Profile that is also an "Eligible Bandwidth Profile" under the High Speed Rebate in the circumstances described in section B3.7.10(c)(ii)</p>   | <p>The Take 3 Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Take 3 Rebate will apply for the remainder of the Discount Period (subject to the next row).</p>             |
|                   |   | <p>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile); or</p> <p>Has an Eligible Bandwidth Profile that is not an "Eligible Bandwidth Profile" under the High Speed Rebate after a period in which the circumstances in section B3.7.10(c)(ii) applied</p>   | <p>The Take 3 Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</p>   |
| <p><b>10.</b></p> | <p><b>Interaction with other Discounts, Credits and Rebates and the WBA</b></p> | <p>Non-Infrastructure Type Transfers are excluded from the application of the Take 3 Rebate.</p> <p>(a) Where an Eligible AVC is supplied to a Premises which is eligible for both the Light Up Locations Rebate and the Take 3 Rebate:</p> <ul style="list-style-type: none"> <li>(i) RSP will be entitled to the Light Up Locations Rebate only; and</li> <li>(ii) the Eligible AVC will be taken into account when calculating the Bonus Incentive Payment and Performance Targets under the Take 3 Rebate.</li> </ul> <p>(b) Where an Eligible AVC is supplied to a Premises which is eligible for both:</p> |   |

| Section | Issue                  | Detail  |
|---------|------------------------|---|
|         |                        | <ul style="list-style-type: none"> <li>(i) a Take 3 Rebate; and</li> <li>(ii) a Step Up 50/20 Rebate or a Step Up 100/40 Rebate,</li> </ul> <p>RSP will be entitled to the Take 3 Rebate only and will not receive a Step Up 50/20 Rebate or Step Up 100/40 Rebate in respect of that Eligible AVC.</p> <ul style="list-style-type: none"> <li>(c) Where an Eligible AVC is eligible for this Take 3 Rebate and has a bandwidth profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate: <ul style="list-style-type: none"> <li>(i) if the Eligible AVC was first supplied as a result of a Connect Order that is first changed to In Progress on or before 30 November 2023, RSP will be entitled to this Take 3 Rebate (in addition to any applicable High Speed Rebate); and</li> <li>(ii) if the Eligible AVC was first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023, RSP will not be entitled to this Take 3 Rebate for the period during which it has a bandwidth profile that also is an “Eligible Bandwidth Profile” under the High Speed Rebate (regardless of whether the Eligible AVC is entitled to the High Speed Rebate).</li> </ul> </li> </ul> <p><b>Note:</b> For an AVC that is first supplied as a result of a Connect Order that is first changed to In Progress on or after 1 December 2023, if the Connect Order was for an Eligible Bandwidth Profile that is also an “Eligible Bandwidth Profile” under the High Speed Rebate, the AVC will not be an Eligible AVC under this Rebate — see section B3.7.6.</p> |
| 11.     | <b>Bonus Incentive</b> | <ul style="list-style-type: none"> <li>(a) If, in any Performance Period, the total number of Take 3 Orders placed In Progress by <b>nbn</b> (for an Alternative Segment, if applicable) exceeds the sum of the applicable Performance Targets (for that Alternative Segment, if applicable) within that Performance Period by more than 35%, <b>nbn</b> will pay RSP a once-off Rebate of \$45 multiplied by the number of Take 3 Orders (for that Alternative Segment, if applicable) in the Performance Period in excess of the sum of the applicable Performance Targets (for that Alternative Segment, if applicable) within that Performance Period (<b>Bonus Incentive Payment</b>).</li> <li>(b) <b>nbn</b> may notify RSP of an alternative threshold for the Bonus Incentive Payment, which will apply instead of the threshold in section B3.7.11(a), if: <ul style="list-style-type: none"> <li>(i) RSP became a party to this Agreement on or after the Start Date of this Take 3 Rebate; or</li> </ul> </li> </ul>  |

| Section | Issue | Detail   |
|---------|-------|--|
|         |       | <p>(ii) RSP has not submitted a Connect Order by the Start Date of this Take 3 Rebate.</p> <p>(c) <b>nbn</b> will determine whether any Bonus Incentive Payments are payable to RSP for a Performance Period within two months after the end of that Performance Period.</p> <p><i>Example: For the Performance Period from 1 September 2023 to 30 November 2023, the Bonus Incentive Payments payable to RSP will be paid by January 2024.</i></p> <p>(d) If, in a Performance Period, the number of Take 3 Orders (for an Alternative Segment, if applicable) that are Completed is less than 85% of the number of Take 3 Orders placed In Progress (for that Alternative Segment, if applicable) in that Performance Period and <b>nbn</b> has, acting reasonably, determined that <b>nbn</b> did not cause the low Completion rate, then <b>nbn</b> may stop paying Bonus Incentive Payments to RSP (for that Alternative Segment, if applicable) in respect of that Performance Period and all future Performance Periods.</p> <p>(e) <b>nbn</b> will not provide any Bonus Incentive Payment in respect of any Take 3 Order placed In Progress on or after 1 March 2024.</p> |

### B3.8 Fibre Connect Rebate

| Section   | Issue   | Detail   |   |   |       |       |
|---|---|--|---|---|-------|-------|
| 1.  | <b>Name of the Campaign Discount and Campaign ID</b>            | <b>Name of the Campaign Discount:</b> Fibre Connect Rebate<br><b>Campaign ID:</b> FCBONUS-2023   |   |   |       |       |
| 2.  | <b>Objective</b>  | To uplift the number of Fibre Connect Connection orders.   |   |   |       |       |
| 3.  | <b>Campaign Period</b>  | 1 April 2023 ( <b>Start Date</b> ) to 31 December 2023 ( <b>End Date</b> ) (inclusive)   |   |   |       |       |
| 4.  | <b>Discount Period</b>  | For the Recurring Fibre Connect Bonus Rebate, 6 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: This period may extend beyond the Campaign Period.</i>  |   |   |       |       |
| 5.  | <b>Amount of the Campaign Discount</b>                          | <p><b>Non-Recurring Fibre Connect Rebate</b></p> <p>(a) <b>nbn</b> will provide RSP with a one time payment set out below for each Fibre Connect Refresh Eligible Order for an AVC TC-4 Product Component that is placed In Progress during the Campaign Period and is Completed (which may occur on a date that is after the Campaign Period).</p> <table border="1" data-bbox="577 877 1968 1039"> <thead> <tr> <th>Premises to which <b>nbn</b> is supplying <b>nbn</b><sup>®</sup> Ethernet (FTTN) or <b>nbn</b><sup>®</sup> Ethernet (FTTC) at the time of the relevant Fibre Connect Refresh Eligible Order</th> <th>Disconnected FTTN/C Premises or Never Connected FTTN/C Premises</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">\$120</td> <td style="text-align: center;">\$165</td> </tr> </tbody> </table> <p><b>Recurring Fibre Connect Bonus Rebate</b></p> <p>(b) <b>nbn</b> will provide RSP with the recurring Rebate set out below for each Eligible AVC supplied to RSP in respect of each Billing Period (or part thereof):</p> <ul style="list-style-type: none"> <li>(i) that falls within the Discount Period applicable to that Eligible AVC; and</li> <li>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</li> </ul> <p>(c) The Eligible Bandwidth Profiles are:</p> | Premises to which <b>nbn</b> is supplying <b>nbn</b> <sup>®</sup> Ethernet (FTTN) or <b>nbn</b> <sup>®</sup> Ethernet (FTTC) at the time of the relevant Fibre Connect Refresh Eligible Order | Disconnected FTTN/C Premises or Never Connected FTTN/C Premises | \$120 | \$165 |
| Premises to which <b>nbn</b> is supplying <b>nbn</b> <sup>®</sup> Ethernet (FTTN) or <b>nbn</b> <sup>®</sup> Ethernet (FTTC) at the time of the relevant Fibre Connect Refresh Eligible Order | Disconnected FTTN/C Premises or Never Connected FTTN/C Premises |  |   |   |       |       |
| \$120   | \$165   |  |   |   |       |       |

| Section   | Issue   | Detail   |                         |              |                                      |   |   |
|---|---|--|-------------------------|--------------|--------------------------------------|---|---|
|   |   | Eligible Bandwidth Profile   |                         | nbn® Network | Recurring Fibre Connect Bonus Rebate |   |   |
|   |   | AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps* |              |                                      |   |   |
|   |   | Home Ultrafast   |                         | Fibre        | \$10                                 |   |   |
|   |   | 1000   | 400                     | Fibre        | \$20                                 |   |   |
|   |   | <p><b>*Note:</b> The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</p> <p>(d) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the recurring Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p>   |                         |              |                                      |   |   |
| 6.  | <b>Eligible AVCs</b>  | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Fibre Connect Eligible Order that is:</p> <p>(a) the first Fibre Connect Eligible Order in respect of a Premises where both of the following conditions are satisfied:</p> <p>(i) the Order Status is changed to In Progress during the period from 1 October 2023 to 31 December 2023; and</p> <p>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</p> <p>(b) for an AVC TC-4 with an Eligible Bandwidth Profile (which, if the Fibre Connect Eligible Order was Completed under a Prior WBA, was a "Bundled AVC TC-4").</p> |                         |              |                                      |   |   |
| 7.  | <b>Performance Target</b>   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |                         |              |                                      |   |   |
| 8.  | <b>List of Eligible Premises to be provided</b>                             | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |                         |              |                                      |   |   |
| 9.  | <b>Other terms and conditions</b>   | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period for Recurring Fibre Connect Bonus Rebate, the following consequences will apply:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;"><b>Status of Eligible AVC after Modify Order is Completed</b></td> <td style="width: 50%;"><b>Consequences for any applicable Recurring Fibre Connect Bonus Rebate</b></td> </tr> </table>   |                         |              |                                      | <b>Status of Eligible AVC after Modify Order is Completed</b> | <b>Consequences for any applicable Recurring Fibre Connect Bonus Rebate</b> |
| <b>Status of Eligible AVC after Modify Order is Completed</b> | <b>Consequences for any applicable Recurring Fibre Connect Bonus Rebate</b> |  |                         |              |                                      |   |   |

| Section | Issue  | Detail  |  |
|---------|--|---|--|
|         |  | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile   | The Recurring Fibre Connect Bonus Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.            |
|         |  | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile  | The Recurring Fibre Connect Bonus Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Recurring Fibre Connect Bonus Rebate will apply for the remainder of the Discount Period (subject to the next row). |
|         |  | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile).   | The Recurring Fibre Connect Bonus Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.  |
|         |  | <p>(b) Non-Infrastructure Type Transfers are excluded from the application of the Recurring Fibre Connect Bonus Rebate.</p> <p>(c) If a Billing Period falls partly within the Discount Period, the recurring Rebate will apply for that part of the Billing Period only, on a pro-rata daily basis.</p>  |  |
| 10.     | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | <p>(a) Where an Eligible AVC is eligible for both the Recurring Fibre Connect Bonus Rebate and the Take 3 Rebate, RSP will be entitled to the Take 3 Rebate only.</p> <p>(b) Where an Eligible AVC is eligible for both the Recurring Fibre Connect Bonus Rebate and the Light Up Location Rebate, RSP will be entitled to the Light Up Location Rebate only.</p> <p>(c) Where an Eligible AVC is eligible for both the Recurring Fibre Connect Bonus Rebate and the High Speed Rebate, RSP will be entitled to both Rebates.</p> <p>(d) Where an Eligible AVC is eligible for both the Non-Recurring Fibre Connect Rebate and the High Speed Rebate, RSP will be entitled to both Rebates.</p> |  |
| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b>       | <p><b>Disconnected FTTN/C Premises</b> means a Premises that:</p> <p>(a) is in the footprint of the FTTN or FTTC Network;</p> <p>(b) is Serviceable for the purpose of either <b>nbn</b><sup>®</sup> Ethernet (FTTN) or <b>nbn</b><sup>®</sup> Ethernet (FTTC); and</p>   |  |



| Section | Issue | Detail   |
|---------|-------|--|
|         |       | <p>(c) to which <b>nbn</b> has previously supplied <b>nbn</b>® Ethernet (FTTN) or <b>nbn</b>® Ethernet (FTTC) but is not supplying an ordered product to RSP or any Other RSP at the time of receiving the relevant Fibre Connect Refresh Eligible Order.</p> <p><b>Fibre Connect Refresh Eligible Order</b> means each of the following:</p> <p>(a) a Fibre Connect Eligible Order that is first changed to In Progress during the period from 1 April 2023 to 30 November 2023; and</p> <p>(b) a Fibre Connect Eligible Order that is first changed to In Progress during the period from 1 December 2023 to 31 December 2023, and is for an Ordered Product with an AVC-TC-4 bandwidth profile other than 250/100 Mbps or 500/200 Mbps.</p> <p><b>Note:</b> "Fibre Connect Eligible Order" is defined in the <a href="#">Dictionary</a> by reference to the <a href="#">WBA Operations Manual</a>.</p> <p><b>Never Connected FTTN/C Premises</b> means a Premises that:</p> <p>(a) is in the footprint of the FTTN or FTTC Network;</p> <p>(b) is Serviceable for the purpose of either <b>nbn</b>® Ethernet (FTTN) or <b>nbn</b>® Ethernet (FTTC); and</p> <p>(c) has never been connected to the <b>nbn</b>® Network.</p> |

### B3.9 High Speed Rebate

| Section                    | Issue  | Detail   |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
|----------------------------|--|--|----------------------------|--|---------------------------------|-------------------|---------------------------|-------------------------|-----|-----|-------|------|-----|-----|-------|------|------|-----|-------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> High Speed Rebate<br><b>Campaign ID:</b> HST23   |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 2.                         | <b>Objective</b>                                     | An incentive to increase the take-up of high speed tiers.  |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 3.                         | <b>Campaign Period</b>                               | 1 October 2023 to 30 June 2024 (inclusive)   |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 4.                         | <b>Discount Period</b>                               | From the time that the Eligible AVC first becomes eligible for this High Speed Rebate until the end of the Campaign Period.  |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with a High Speed Rebate set out below for each Eligible AVC supplied to RSP in respect of each Billing Period (or part thereof):</p> <ul style="list-style-type: none"> <li>(i) that falls within the Discount Period applicable to that Eligible AVC; and</li> <li>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</li> </ul> <p>(b) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p> <p>(c) The Eligible Bandwidth Profiles are:</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">High Speed Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>250</td> <td>100</td> <td>Fibre</td> <td>\$25</td> </tr> <tr> <td>500</td> <td>200</td> <td>Fibre</td> <td>\$60</td> </tr> <tr> <td>1000</td> <td>400</td> <td>Fibre</td> <td>\$60</td> </tr> </tbody> </table> <p><small>* <b>Note:</b> The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn<sup>®</sup> Ethernet Product Description</a>.</small></p> | Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network | High Speed Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 250 | 100 | Fibre | \$25 | 500 | 200 | Fibre | \$60 | 1000 | 400 | Fibre | \$60 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network  | High Speed Rebate          |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |  |                            |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 250                        | 100  | Fibre  | \$25                       |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 500                        | 200  | Fibre  | \$60                       |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |
| 1000                       | 400  | Fibre  | \$60                       |  |                                 |                   |                           |                         |     |     |       |      |     |     |       |      |      |     |       |      |

| Section  | Issue  | Detail  |  |   |   |  |  |  |   |  |
|--|--|---|--|---|---|--|--|--|---|--|
| 6.   | <b>Eligible AVCs</b>   | <p><b>Eligible AVC</b> means an AVC TC-4 that has an Eligible Bandwidth Profile as a result of either:</p> <p>(a) a Connect Order that is first changed to In Progress during the Campaign Period and is subsequently Completed; or</p> <p>(b) a Modify Order that is first changed to In Progress during the Campaign Period and is subsequently Completed, provided that the AVC must have been supplied with a bandwidth profile other than an Eligible Bandwidth Profile for a period of at least one month immediately preceding the Modify Order (unless the AVC already qualified as an Eligible AVC before the Modify Order),</p> <p>(which, if the relevant Connect Order or Modify Order was Completed under a Prior WBA, was for a “Bundled AVC TC-4”).</p> <p><b>Note:</b> Under paragraph (b), if an AVC TC-4 is connected with an Eligible Bandwidth Profile before the Campaign Period, it must have had an ineligible bandwidth profile for at least one month before first qualifying as an Eligible AVC.</p>  |  |   |   |  |  |  |   |  |
| 7.   | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |  |   |   |  |  |  |   |  |
| 8.   | <b>List of Eligible Premises to be provided</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |  |   |   |  |  |  |   |  |
| 9.   | <b>Other terms and conditions</b>  | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:</p> <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable High Speed Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The High Speed Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td>The High Speed Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No High Speed Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td>Resumes being an Eligible AVC after an intervening period in which it was not (e.g.</td> <td>The High Speed Rebate will be calculated on a pro-rata daily basis for the part of the remaining</td> </tr> </tbody> </table> | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable High Speed Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The High Speed Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The High Speed Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No High Speed Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. | The High Speed Rebate will be calculated on a pro-rata daily basis for the part of the remaining |
| Status of Eligible AVC after Modify Order is Completed   | Consequences for any applicable High Speed Rebate  |   |  |   |   |  |  |  |   |  |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile  | The High Speed Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. |   |  |   |   |  |  |  |   |  |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The High Speed Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No High Speed Rebate will apply for the remainder of the Discount Period (subject to the next row).         |   |  |   |   |  |  |  |   |  |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g.                                      | The High Speed Rebate will be calculated on a pro-rata daily basis for the part of the remaining   |   |  |   |   |  |  |  |   |  |

| Section | Issue  | Detail   |  |
|---------|--|--|--|
|         |  | because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile)   | Discount Period (if any) after the Modify Order is Completed.  |
|         |  | (b) RSP will not be entitled to a High Speed Rebate in respect of an Eligible AVC that is supplied to a Premises to which another Eligible AVC is being, or has previously been, supplied. |  |
| 10.     | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | Light Up Low Take Up Postcode Locations Rebate   | If a service is receiving the Light Up Low Take Up Postcode Locations Rebate and becomes eligible for this High Speed Rebate, RSP will be eligible for both Rebates in accordance with their respective terms. |
|         |  | Light Up Locations Rebate  | The terms and conditions for the Light Up Locations Rebate specify the interaction between that Rebate and this High Speed Rebate.   |
|         |  | Take 3 Rebate  | The terms and conditions for the Take 3 Rebate specify the interaction between that Rebate and this High Speed Rebate.   |
|         |  | Fibre Connect Rebate   | The terms and conditions for the Fibre Connect Rebate specify the interaction between that Rebate and this High Speed Rebate.  |
| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b>       | N/A  |  |

### B3.10 Fibre COAT Rebate

| Section   | Issue   | Detail  |   |   |       |       |
|---|---|---|---|---|-------|-------|
| 1.  | <b>Name of the Campaign Discount and Campaign ID</b>        | <b>Name of the Campaign Discount:</b> Fibre COAT Rebate<br><b>Campaign ID:</b> FCREBATE-SC1UPL  |   |   |       |       |
| 2.  | <b>Objective</b>  | To uplift the number of Connect Orders for AVC TC-4 Product Components supplied by means <b>nbn</b> <sup>®</sup> Ethernet (Fibre) at Eligible Premises.   |   |   |       |       |
| 3.  | <b>Campaign Period</b>                                      | 1 October 2023 ( <b>Start Date</b> ) to 31 December 2023 ( <b>End Date</b> ) (inclusive)  |   |   |       |       |
| 4.  | <b>Discount Period</b>                                      | For the Recurring Fibre COAT Rebate, 6 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: This period may extend beyond the Campaign Period.</i>  |   |   |       |       |
| 5.  | <b>Amount of the Campaign Discount</b>                      | <p><b>Non-Recurring Fibre COAT Rebate</b></p> <p>(a) <b>nbn</b> will provide RSP with a one time payment set out below for each Fibre COAT Connect Order for an AVC TC-4 that is placed In Progress during the Campaign Period and is Completed (which may occur on a date that is after the Campaign Period).</p> <table border="1" data-bbox="667 885 1926 1055"> <thead> <tr> <th>Premises to which <b>nbn</b> is supplying <b>nbn</b><sup>®</sup> Ethernet (FTTN) at the time of the relevant Connect Order</th> <th>Disconnected FTTN Premises or Never Connected FTTN Premises</th> </tr> </thead> <tbody> <tr> <td>\$120</td> <td>\$165</td> </tr> </tbody> </table> <p><b>Recurring Fibre COAT Rebate</b></p> <p>(b) <b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC supplied to RSP in respect of each Billing Period (or part thereof):</p> <ul style="list-style-type: none"> <li>(i) that falls within the Discount Period applicable to that Eligible AVC; and</li> <li>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile.</li> </ul> <p>(c) The Eligible Bandwidth Profiles are:</p> | Premises to which <b>nbn</b> is supplying <b>nbn</b> <sup>®</sup> Ethernet (FTTN) at the time of the relevant Connect Order | Disconnected FTTN Premises or Never Connected FTTN Premises | \$120 | \$165 |
| Premises to which <b>nbn</b> is supplying <b>nbn</b> <sup>®</sup> Ethernet (FTTN) at the time of the relevant Connect Order | Disconnected FTTN Premises or Never Connected FTTN Premises |   |   |   |       |       |
| \$120   | \$165   |   |   |   |       |       |

| Section  | Issue   | Detail  |                         |                          |                   |  |   |  |   |
|--|---|---|-------------------------|--------------------------|-------------------|--|---|--|---|
|  |   | Eligible Bandwidth Profile  |                         | nbn <sup>®</sup> Network | Fibre COAT Rebate |  |   |  |   |
|  |   | AVC TC-4 downstream Mbps*   | AVC TC-4 upstream Mbps* |                          |                   |  |   |  |   |
|  |   | Home Ultrafast  |                         | Fibre                    | \$10              |  |   |  |   |
|  |   | 1000  | 400                     | Fibre                    | \$20              |  |   |  |   |
|  |   | <p><b>*Note:</b> The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR). To be read subject to the WBA, including the specific limitations in sections 3 and 13 of the <a href="#">nbn<sup>®</sup> Ethernet Product Description</a>.</p>  |                         |                          |                   |  |   |  |   |
|  |   | <p>(d) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the recurring Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p>  |                         |                          |                   |  |   |  |   |
| <b>6.</b>  | <b>Eligible AVCs</b>  | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(a) the first Connect Order in respect of which the following conditions are satisfied:</p> <p>(i) the Order Status is changed to In Progress during the Campaign Period at a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress; and</p> <p>(ii) that Connect Order is Completed (which may occur on a date that is after the Campaign Period); and</p> <p>(b) for an AVC TC-4 with an Eligible Bandwidth Profile (which, if the Connect Order was Completed under a Prior WBA, was a "Bundled AVC TC-4").</p>  |                         |                          |                   |  |   |  |   |
| <b>7.</b>  | <b>Performance Target</b>   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |                         |                          |                   |  |   |  |   |
| <b>8.</b>  | <b>List of Eligible Premises to be provided</b>   | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   |                         |                          |                   |  |   |  |   |
| <b>9.</b>  | <b>Other terms and conditions</b>   | <p>(a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period for the Recurring Fibre COAT Rebate, the following consequences will apply:</p> <table border="1" data-bbox="589 1321 1868 1481"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Recurring Fibre COAT Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile.</td> <td>The Recurring Fibre COAT Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after</td> </tr> </tbody> </table> |                         |                          |                   | Status of Eligible AVC after Modify Order is Completed | Consequences for any applicable Recurring Fibre COAT Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile. | The Recurring Fibre COAT Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after |
| Status of Eligible AVC after Modify Order is Completed                         | Consequences for any applicable Recurring Fibre COAT Rebate   |   |                         |                          |                   |  |   |  |   |
| Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile. | The Recurring Fibre COAT Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after |   |                         |                          |                   |  |   |  |   |

| Section | Issue  | Detail  |  |
|---------|--|---|--|
|         |  |   | the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.   |
|         |  | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile.   | The Recurring Fibre COAT Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Recurring Fibre COAT Rebate will apply for the remainder of the Discount Period (subject to the next row).   |
|         |  | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile). | The Recurring Fibre COAT Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.   |
|         |  | (b)   | Non-Infrastructure Type Transfers are excluded from the application of the Recurring Fibre COAT Rebate.  |
|         |  | (c)   | If a Billing Period falls partly within the Discount Period, the recurring Rebate will apply for that part of the Billing Period only, on a pro-rata daily basis.  |
| 10.     | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | (a)   | <p>Where an Eligible AVC or Connect Order is eligible for:</p> <ul style="list-style-type: none"> <li>(i) the Recurring Fibre COAT Rebate; and</li> <li>(ii) any of the Rebates available under sections B3.1, B3.4 to B3.7, the Recurring Fibre Connect Bonus Rebate under section B3.8 or the Take 2 Rebate (each an <b>Original Rebate</b>),</li> </ul> <p>RSP will be entitled to the Original Rebate only.</p> <p><b>Note:</b> If section B3.10.10 applies, the Original Rebates to which RSP may be entitled include the Light Up Boost Rebate, Light Up Low Usage Rebate, Light Up Low Take Up Postcode Locations Rebate, Light Up Locations Rebate, Take 2 Rebate, Take 3 Rebate and the Recurring Fibre Connect Bonus Rebate.</p> <p>(b) Where an Eligible AVC is eligible for both the Non-Recurring Fibre COAT Rebate and the Non-Recurring Fibre Connect Rebate, RSP will be entitled to the Non-Recurring Fibre Connect Rebate only.</p> <p>(c) Where an Eligible AVC is eligible for both the Recurring Fibre COAT Rebate and the High Speed Rebate, RSP will be entitled to both Rebates.</p> |

| Section | Issue  | Detail   |
|---------|--|--|
|         |  | (d) Where an Eligible AVC or Connect Order is eligible for both the Non-Recurring Fibre COAT Rebate and the High Speed Rebate, RSP will be entitled to both Rebates.   |
| 11.     | <b>Additional Definitions that apply to this Campaign Discount</b> | <p><b>Disconnected FTTN Premises</b> means a Premises that:</p> <ul style="list-style-type: none"> <li>(a) is in the footprint of the FTTN Network;</li> <li>(b) is Serviceable for the purpose of <b>nbn</b><sup>®</sup> Ethernet (FTTN); and</li> <li>(c) to which <b>nbn</b> has previously supplied <b>nbn</b><sup>®</sup> Ethernet (FTTN) but is not supplying an ordered product to RSP or any Other RSP at the time of receiving the relevant Connect Order.</li> </ul> <p><b>Fibre COAT Connect Order</b> means each of the following:</p> <ul style="list-style-type: none"> <li>(a) a Connect Order that is first changed to In Progress during the period from 1 October 2023 to 30 November 2023 at a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress, and is for an <b>nbn</b><sup>®</sup> Ethernet (Fibre) Ordered Product with an AVC TC-4 bandwidth profile other than 12/1 Mbps; and</li> <li>(b) a Connect Order that is first changed to In Progress during the period from 1 December 2023 to 31 December 2023 at a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress, and is for an <b>nbn</b><sup>®</sup> Ethernet (Fibre) Ordered Product with an AVC TC-4 bandwidth profile other than 12/1 Mbps, 250/100 Mbps or 500/200 Mbps.</li> </ul> <p><b>Never Connected FTTN Premises</b> means a Premises that:</p> <ul style="list-style-type: none"> <li>(a) is in the footprint of the FTTN Network;</li> <li>(b) is Serviceable for the purpose of <b>nbn</b><sup>®</sup> Ethernet (FTTN); and</li> <li>(c) has never been connected to the <b>nbn</b><sup>®</sup> Network.</li> </ul> |



## B3.11 H2 Fibre Connect Rebate

| Section | Issue  | Detail   |
|---------|--|--|
| 1.      | <b>Name of the Campaign Discount and Campaign ID</b>                     | <b>Name of the Campaign Discount:</b> H2 Fibre Connect Rebate<br><b>Campaign ID:</b> FCBONUS-H2FY24  |
| 2.      | <b>Objective</b>   | To uplift the number of Fibre Connect Connection orders.   |
| 3.      | <b>Campaign Period</b>   | 1 January 2024 ( <b>Start Date</b> ) to 30 June 2024 ( <b>End Date</b> ) (inclusive)   |
| 4.      | <b>Discount Period</b>   | N/A  |
| 5.      | <b>Amount of the Campaign Discount</b>                                   | <b>nbn</b> will provide RSP with a one time payment of<br>(a) \$120 for each H2 Fibre Connect Eligible Order for an AVC TC-4 Product Component that is first changed to In Progress during the period from 1 January 2024 to 31 March 2024; and<br>(b) \$60 for each H2 Fibre Connect Eligible Order for an AVC TC-4 that is first changed to In Progress during the period from 1 April 2024 to 30 June 2024. |
| 6.      | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |
| 7.      | <b>List of Eligible Premises to be provided</b>                          | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |
| 8.      | <b>Other terms and conditions</b>  | N/A  |
| 9.      | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | (a) Where an AVC supplied as a result of a Fibre Connect Eligible Order is eligible for the H2 Fibre Connect Rebate and either:<br>(i) the High Speed Rebate;<br>(ii) the Take 3 Rebate,<br>(iii) the Light Up Locations Rebate, or  |

| Section           | Issue   | Detail  |
|-------------------|---|---|
|                   |   | <p>(iv) the Connect the Unconnected Rebate.</p> <p>RSP will be entitled to both Rebates.</p> <p>(b) For clarity, if the Campaign Period expires in respect of the Take 3 Rebate or Light Up Locations Rebate during the Campaign Period of this H2 Fibre Connect Rebate, the Ordered Product that includes an AVC described in B3.119(a) may continue to receive such Rebate in accordance with the relevant provisions, where the eligibility criteria were satisfied within the relevant Campaign Period.</p> |
| <p><b>10.</b></p> | <p><b>Additional Definitions that apply to this Campaign Discount</b></p> | <p><b>H2 Fibre Connect Eligible Order</b> means a Fibre Connect Eligible Order that is:</p> <p>(a) for an Ordered Product with an AVC TC-4 bandwidth profile other than 250/100 Mbps or 500/200 Mbps; and</p> <p>(b) Completed on or before 30 June 2025.</p> <p><b>Note:</b> "Fibre Connect Eligible Order" is defined in the <a href="#">Dictionary</a> by reference to the <a href="#">WBA Operations Manual</a>.</p>  |

### B3.12 Connect the Unconnected Rebate

| Section                    | Issue  | Detail  |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
|----------------------------|--|---|--------------------------------|--|---------------------------------|--------------------------------|---------------------------|-------------------------|----|---|---------------------------------------|------|----|----|------------------|------|---------------|--|----------|------|----|------|------------|------|----|----|------------------|------|
| 1.                         | <b>Name of the Campaign Discount and Campaign ID</b> | <b>Name of the Campaign Discount:</b> Connect the Unconnected Rebate<br><b>Campaign ID:</b> Unconnected-2024  |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 2.                         | <b>Objective</b>                                     | To increase access to <b>nbn</b> <sup>®</sup> Ethernet at locations unconnected to the <b>nbn</b> <sup>®</sup> Network for greater than 3 months.   |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 3.                         | <b>Campaign Period</b>                               | 1 April 2024 ( <b>Start Date</b> ) to 31 December 2024 ( <b>End Date</b> ) (inclusive)  |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 4.                         | <b>Discount Period</b>                               | 24 months from the date the Connect Order for an Eligible AVC is Completed.<br><i>Note: This period may extend beyond the Campaign Period.</i>  |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 5.                         | <b>Amount of the Campaign Discount</b>               | <p>(a) <b>nbn</b> will provide RSP with the Rebate set out below for each Eligible AVC for each Billing Period (or part thereof):</p> <p>(i) that falls within the Discount Period applicable to that Eligible AVC; and</p> <p>(ii) in which the Eligible AVC has an Eligible Bandwidth Profile, subject to RSP satisfying the applicable Performance Target.</p> <table border="1"> <thead> <tr> <th colspan="2">Eligible Bandwidth Profile</th> <th rowspan="2"><b>nbn</b><sup>®</sup> Network</th> <th rowspan="2">Connect the Unconnected Rebate</th> </tr> <tr> <th>AVC TC-4 downstream Mbps*</th> <th>AVC TC-4 upstream Mbps*</th> </tr> </thead> <tbody> <tr> <td>25</td> <td>5</td> <td>FTTN, FTTC, FTTB, HFC, Fibre Wireless</td> <td>\$15</td> </tr> <tr> <td>25</td> <td>10</td> <td>FTTC, HFC, Fibre</td> <td>\$15</td> </tr> <tr> <td colspan="2">Wireless Plus</td> <td>Wireless</td> <td>\$20</td> </tr> <tr> <td>25</td> <td>5-10</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td>50</td> <td>20</td> <td>HFC, FTTC, Fibre</td> <td>\$15</td> </tr> </tbody> </table> | Eligible Bandwidth Profile     |  | <b>nbn</b> <sup>®</sup> Network | Connect the Unconnected Rebate | AVC TC-4 downstream Mbps* | AVC TC-4 upstream Mbps* | 25 | 5 | FTTN, FTTC, FTTB, HFC, Fibre Wireless | \$15 | 25 | 10 | FTTC, HFC, Fibre | \$15 | Wireless Plus |  | Wireless | \$20 | 25 | 5-10 | FTTN, FTTB | \$15 | 50 | 20 | HFC, FTTC, Fibre | \$15 |
| Eligible Bandwidth Profile |  | <b>nbn</b> <sup>®</sup> Network   | Connect the Unconnected Rebate |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| AVC TC-4 downstream Mbps*  | AVC TC-4 upstream Mbps*                              |   |                                |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 25                         | 5  | FTTN, FTTC, FTTB, HFC, Fibre Wireless   | \$15                           |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 25                         | 10   | FTTC, HFC, Fibre  | \$15                           |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| Wireless Plus              |  | Wireless  | \$20                           |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 25                         | 5-10   | FTTN, FTTB  | \$15                           |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |
| 50                         | 20   | HFC, FTTC, Fibre  | \$15                           |  |                                 |                                |                           |                         |    |   |                                       |      |    |    |                  |      |               |  |          |      |    |      |            |      |    |    |                  |      |

| Section        | Issue              | Detail   |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
|----------------|--------------------|--|-------|------|------------|------|-----------|--|------------------------------|------|--------|------|------------|------|--------|-------|------|------|-----|----|------------|------|----------------|--|------------|------|----------------|--|------------|------|
|                |                    | <table border="1"> <tr> <td>25-50</td> <td>5-20</td> <td>FTTN, FTTB</td> <td>\$15</td> </tr> <tr> <td colspan="2">Home Fast</td> <td>FTTN, FTTC, FTTB, HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td>25-100</td> <td>5-40</td> <td>FTTN, FTTB</td> <td>\$20</td> </tr> <tr> <td>50-100</td> <td>20-40</td> <td>FTTC</td> <td>\$20</td> </tr> <tr> <td>100</td> <td>40</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Superfast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> <tr> <td colspan="2">Home Ultrafast</td> <td>HFC, Fibre</td> <td>\$20</td> </tr> </table> <p><i>* Note: The Information Rates for the AVC TC-4 bandwidth profiles shown in this table are Peak Information Rates (PIR) except for Wireless Plus, which has potential maximum Information Rates. To be read subject to the Agreement, including the specific limitations in sections 3 and 13 of the <a href="#">nbn® Ethernet Product Description</a>.</i></p> <p>(b) Where only part of a Billing Period falls within the Discount Period applicable to an Eligible AVC, the amount of the Rebate for that Eligible AVC for that Billing Period will be pro-rated based on the proportion of that Billing Period that falls within the applicable Discount Period.</p> | 25-50 | 5-20 | FTTN, FTTB | \$15 | Home Fast |  | FTTN, FTTC, FTTB, HFC, Fibre | \$20 | 25-100 | 5-40 | FTTN, FTTB | \$20 | 50-100 | 20-40 | FTTC | \$20 | 100 | 40 | HFC, Fibre | \$20 | Home Superfast |  | HFC, Fibre | \$20 | Home Ultrafast |  | HFC, Fibre | \$20 |
| 25-50          | 5-20               | FTTN, FTTB   | \$15  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| Home Fast      |                    | FTTN, FTTC, FTTB, HFC, Fibre   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| 25-100         | 5-40               | FTTN, FTTB   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| 50-100         | 20-40              | FTTC   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| 100            | 40                 | HFC, Fibre   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| Home Superfast |                    | HFC, Fibre   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| Home Ultrafast |                    | HFC, Fibre   | \$20  |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| 6.             | Eligible AVCs      | <p><b>Eligible AVC</b> means an AVC supplied as a result of a Connect Order that is:</p> <p>(a) the first Connect Order in respect of which both of the following conditions are satisfied:</p> <p>(i) the Connect Order relates to a Premises that is an Eligible Premises on the date that the Order Status is changed to In Progress and that Order Status change occurs during the Campaign Period; and</p> <p>(ii) that Connect Order is Completed on or before 30 June 2025; and</p> <p>(b) for an AVC TC-4 Product Component with an Eligible Bandwidth Profile.</p>  |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |
| 7.             | Performance Target | <p><input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b></p> <p><b>Definitions</b></p> <p>(a) For the purposes of this section B3.12, an <b>Connect the Unconnected Rebate Order</b> means a Connect Order that is:</p>  |       |      |            |      |           |  |                              |      |        |      |            |      |        |       |      |      |     |    |            |      |                |  |            |      |                |  |            |      |

| Section         | Issue                             | Detail  |                 |                             |                 |                                 |                 |                                   |
|-----------------|-----------------------------------|---|-----------------|-----------------------------|-----------------|---------------------------------|-----------------|-----------------------------------|
|                 |                                   | <p>(i) the first Connect Order placed In Progress during the Campaign Period that relates to a Premises that is an Eligible Premises on the date of that order being placed In Progress; and</p> <p>(ii) for an AVC TC-4 Product Component with an Eligible Bandwidth Profile, excluding, for clarity, Non-Infrastructure Type Transfers.</p> <p><b>Satisfaction of Performance Target</b></p> <p>(b) In addition to notifying RSP of the Performance Target (or Performance Targets) under section D1.1.2(b)(i) of the Master Campaign Terms, <b>nbn</b> will also notify RSP of the indicative Performance Target for the Connect the Unconnected Rebate by no later than 60 days before the start of the Performance Period to which that Performance Target relates.</p> <p>(c) RSP will have satisfied the applicable Performance Target for an Eligible AVC if, in the Performance Period in which the Connect Order for that Eligible AVC was placed In Progress, <b>nbn</b> has placed In Progress a total number of Connect the Unconnected Rebate Orders equivalent to the Performance Target for that Performance Period, which orders:</p> <p>(i) are submitted by RSP; and</p> <p>(ii) are for the same Alternative Segment (if applicable).</p> <p><b>Performance Periods</b></p> <p>(d) The following Performance Periods apply for the Connect the Unconnected Rebate:</p> <table border="1" data-bbox="667 991 1713 1148"> <tbody> <tr> <td><b>Period 1</b></td> <td>1 April 2024 – 30 June 2024</td> </tr> <tr> <td><b>Period 2</b></td> <td>1 July 2024 – 30 September 2024</td> </tr> <tr> <td><b>Period 3</b></td> <td>1 October 2024 – 31 December 2024</td> </tr> </tbody> </table> <p><b>Requests for Performance Targets for Alternative Segments</b></p> <p>(e) A request by RSP for separate sets of Performance Targets for Alternative Segments under section D1.1.2(d) of the Master Campaign Terms must be made at least 6 weeks before the start of the Performance Period for which RSP wishes to have separate sets of Performance Targets.</p> <p>(f) If <b>nbn</b> accepts a request to provide separate sets of Performance Targets for Alternative Segments under section D1.1.2(d) of the Master Campaign Terms or a request to resume providing a single set of Performance Targets under section D1.1.2(g) of the Master Campaign Terms, <b>nbn</b>:</p> | <b>Period 1</b> | 1 April 2024 – 30 June 2024 | <b>Period 2</b> | 1 July 2024 – 30 September 2024 | <b>Period 3</b> | 1 October 2024 – 31 December 2024 |
| <b>Period 1</b> | 1 April 2024 – 30 June 2024       |   |                 |                             |                 |                                 |                 |                                   |
| <b>Period 2</b> | 1 July 2024 – 30 September 2024   |   |                 |                             |                 |                                 |                 |                                   |
| <b>Period 3</b> | 1 October 2024 – 31 December 2024 |   |                 |                             |                 |                                 |                 |                                   |

| Section | Issue | Detail   |
|---------|-------|--|
|         |       | <ul style="list-style-type: none"> <li>(i) will do so from the next Performance Period following <b>nbn</b>'s acceptance of any such request; and</li> <li>(ii) may replace any Performance Target(s) previously notified to RSP in respect of that Performance Period.</li> </ul> <p><b>Performance Targets for RSP Groups</b></p> <ul style="list-style-type: none"> <li>(g) Despite section D1.1.2(c) of the Master Campaign Terms, if RSP and one or more Other RSPs (together, an <b>RSP Group</b>) are Related Bodies Corporate on the Start Date for this Rebate, <b>nbn</b> will provide a single set of Performance Targets to RSP to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to the RSP Group, and such Product Components will constitute the "Default Segment" for RSP for the purposes of the Master Campaign Terms as applicable to this Connect the Unconnected Rebate.</li> <li>(h) If section B3.12.7(g) applies in respect of RSP, RSP may request that <b>nbn</b> provide to RSP: <ul style="list-style-type: none"> <li>(i) separate sets of Performance Targets to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to RSP (as opposed to Other RSPs in the RSP Group);</li> <li>(ii) separate sets of Performance Targets in accordance with section D1.1.2(d)(i) of the Master Campaign Terms; or</li> <li>(iii) separate sets of Performance Targets in accordance with section D1.1.2(d)(ii)(B) of the Master Campaign Terms.</li> </ul> </li> <li>(i) A request by RSP under section B3.12.7(h) will be taken to be a request under section D1.1.2(d) of the Master Campaign Terms and each category of Product Components subject to separate sets of Performance Targets under section B3.12.7(h) will constitute an "Alternative Segment" for the purposes of this Connect the Unconnected Rebate and the Master Campaign Terms as applicable to this Connect the Unconnected Rebate.</li> <li>(j) If: <ul style="list-style-type: none"> <li>(i) an RSP Group member other than RSP requests separate sets of Performance Targets under the equivalent provision to section D1.1.2(d)(ii)(B) of the Master Campaign Terms in that RSP Group member's Other Wholesale Broadband Agreement; and</li> <li>(ii) that request is accepted by <b>nbn</b> under that RSP Group member's Other Wholesale Broadband Agreement,</li> </ul> <p>then such separate sets of Performance Targets (or their equivalents as applicable to RSP) will automatically apply to RSP from the next Performance Period following <b>nbn</b>'s acceptance of any such request.</p> </li> <li>(k) If:</li> </ul> |

| Section | Issue                                    | Detail  |
|---------|--|---|
|         |  | <p>(i) an RSP Group member other than RSP requests separate sets of Performance Targets under the equivalent provision to section B3.12.7(h)(i) or section D1.1.2(d)(i) of the Master Campaign Terms in that RSP Group member’s Other Wholesale Broadband Agreement; and</p> <p>(ii) that request is accepted by <b>nbn</b> under that RSP Group member’s Other Wholesale Broadband Agreement,</p> <p>then, on or shortly after the date that such request is accepted by <b>nbn</b>, <b>nbn</b> will provide a separate set, or separate sets, of Performance Targets (as applicable) to apply to all <b>nbn</b><sup>®</sup> Ethernet Product Components supplied to RSP in accordance with section B3.12.7(h)(i) or section D1.1.2(d)(i) of the Master Campaign Terms (as applicable), and such Performance Targets will apply from the next Performance Period following <b>nbn</b>’s acceptance of the relevant request.</p> <p><b>Adjustment of Performance Targets</b></p> <p>(l) <b>nbn</b> may notify an adjusted Performance Target that has been previously notified to RSP if <b>nbn</b> determines, acting reasonably, that the Performance Target was calculated in error (giving the RSP reasonable details of the calculation error and the basis for the corrected calculation). If <b>nbn</b> adjusts a Performance Target in accordance with this section B3.12.7(l), then from the date of notification, <b>nbn</b>:</p> <p>(i) will determine whether RSP has reached the Performance Target applicable to an Connect the Unconnected Rebate Order, for the purposes of section B3.12.7(b), in accordance with such a revised Performance Target; and</p> <p>(ii) may cease paying any Connect the Unconnected Rebate for an Connect the Unconnected Rebate Order which, under the adjusted Performance Target notified by <b>nbn</b>, is not eligible for an Connect the Unconnected Rebate.</p> <p><b>Performance Targets for RSPs entering into this Agreement after Start Date</b></p> <p>(m) If RSP enters into this Agreement after the Start Date of this Connect the Unconnected Rebate, then despite sections D1.1.2(b) of the Master Campaign Terms and B3.12.7(b):</p> <p>(i) RSP will only be eligible for this Connect the Unconnected Rebate from the Performance Period immediately after the Performance Period in which RSP enters into this Agreement; and</p> <p>(ii) <b>nbn</b> will not provide RSP with a Performance Target (or any indicative Performance Target) in respect of any Performance Period prior to the Performance Period in which RSP becomes eligible for this Connect the Unconnected Rebate (determined in accordance with section B3.12.7(m)(i)).</p> |
| 8.      | List of Eligible Premises to be provided | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   |

| Section  | Issue  | Detail   |   |  |   |   |  |  |  |   |
|--|--|--|---|--|---|---|--|--|--|---|
| 9.   | <b>Other terms and conditions</b>  | (a) Notwithstanding section D1.1.7 of the Master Campaign Terms, if RSP modifies an Eligible AVC during the Discount Period, the following consequences will apply:  |   |  |   |   |  |  |  |   |
|  |  | <table border="1"> <thead> <tr> <th>Status of Eligible AVC after Modify Order is Completed</th> <th>Consequences for any applicable Connect the Unconnected Rebate</th> </tr> </thead> <tbody> <tr> <td>Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile</td> <td>The Connect the Unconnected Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time.</td> </tr> <tr> <td>Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile</td> <td>The Connect the Unconnected Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Connect the Unconnected Rebate will apply for the remainder of the Discount Period (subject to the next row).</td> </tr> <tr> <td>Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile)</td> <td>The Connect the Unconnected Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.</td> </tr> </tbody> </table> | Status of Eligible AVC after Modify Order is Completed  | Consequences for any applicable Connect the Unconnected Rebate | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile | The Connect the Unconnected Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. | Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile | The Connect the Unconnected Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Connect the Unconnected Rebate will apply for the remainder of the Discount Period (subject to the next row). | Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile) | The Connect the Unconnected Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed. |
|  |  | Status of Eligible AVC after Modify Order is Completed   | Consequences for any applicable Connect the Unconnected Rebate  |  |   |   |  |  |  |   |
|  |  | Continues to be an Eligible AVC but on a different Eligible Bandwidth Profile  | The Connect the Unconnected Rebate will be calculated separately on a pro-rata daily basis for the parts of the Discount Period before and after the Modify Order is Completed, based on the Eligible Bandwidth Profile supplied during each such period of time. |  |   |   |  |  |  |   |
| Stops being an Eligible AVC because it is modified to have a bandwidth profile that is not an Eligible Bandwidth Profile   | The Connect the Unconnected Rebate will be applied on a pro-rata daily basis for the part of the Billing Period before the Modify Order is Completed. No Connect the Unconnected Rebate will apply for the remainder of the Discount Period (subject to the next row). |  |   |  |   |   |  |  |  |   |
| Resumes being an Eligible AVC after an intervening period in which it was not (e.g. because in that intervening period it had a bandwidth profile that is not an Eligible Bandwidth Profile) | The Connect the Unconnected Rebate will be calculated on a pro-rata daily basis for the part of the remaining Discount Period (if any) after the Modify Order is Completed.  |  |   |  |   |   |  |  |  |   |
| (b) Non-Infrastructure Type Transfers are excluded from the application of the Connect the Unconnected Rebate.   |  |  |   |  |   |   |  |  |  |   |
| 10.  | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b>   | Where an Eligible AVC is supplied to a Premises which is eligible for both the H2 Fibre Connect Rebate and the Connect the Unconnected Rebate, RSP will be entitled to both Rebates.   |   |  |   |   |  |  |  |   |



| Section | Issue                  | Detail   |
|---------|------------------------|--|
| 11.     | <b>Bonus Incentive</b> | <p>(a) If, in any Performance Period, the total number of Connect the Unconnected Rebate Orders placed In Progress by <b>nbn</b> (for an Alternative Segment, if applicable) exceeds the applicable Performance Target (for that Alternative Segment, if applicable) within that Performance Period by 35% or more, <b>nbn</b> will pay RSP a once-off “<b>Bonus Incentive Payment</b>” for each Connect the Unconnected Rebate Order (for that Alternative Segment, if applicable) that is placed In Progress by <b>nbn</b> during that Performance Period after the applicable Performance Target is exceeded by 35% or more in that Performance Period and is Completed (which may occur on a date that is after that Performance Period).</p> <p>(b) The amount of the Bonus Incentive Payment is:</p> <ul style="list-style-type: none"> <li>(i) \$120, for each eligible Connect the Unconnected Rebate Order for <b>nbn</b>® Ethernet (Wireless); and</li> <li>(ii) \$60, for each eligible Connect the Unconnected Rebate Order for <b>nbn</b>® Ethernet other than <b>nbn</b>® Ethernet (Wireless).</li> </ul> <p>(c) <b>nbn</b> may notify RSP of an alternative threshold for the Bonus Incentive Payment, which will apply instead of the threshold in section B3.12.11(a), if:</p> <ul style="list-style-type: none"> <li>(i) RSP became a party to this Agreement on or after the Start Date of this Connect the Unconnected Rebate; or</li> <li>(ii) RSP has not submitted a Connect Order by the Start Date of this Connect the Unconnected Rebate.</li> </ul> <p>(d) If, in a Performance Period, the number of Connect the Unconnected Rebate Orders (for an Alternative Segment, if applicable) that are Completed is less than 85% of the number of Connect the Unconnected Rebate Orders placed In Progress (for that Alternative Segment, if applicable) in that Performance Period and <b>nbn</b> has, acting reasonably, determined that <b>nbn</b> did not cause the low Completion rate, then <b>nbn</b> may stop paying Bonus Incentive Payments to RSP (for that Alternative Segment, if applicable) in respect of that Performance Period and all future Performance Periods.</p> |

### B3.13 FY25Q1 Fibre Connect Rebate

| Section | Issue  | Detail  |
|---------|--|---|
| 1.      | <b>Name of the Campaign Discount and Campaign ID</b>                     | <b>Name of the Campaign Discount:</b> FY25Q1 Fibre Connect Rebate<br><b>Campaign ID:</b> FCREBATE-FY25Q1  |
| 2.      | <b>Objective</b>   | To uplift the number of Fibre Connect Connection orders.  |
| 3.      | <b>Campaign Period</b>   | 1 July 2024 ( <b>Start Date</b> ) to 30 September 2024 ( <b>End Date</b> ) (inclusive)  |
| 4.      | <b>Discount Period</b>   | N/A   |
| 5.      | <b>Amount of the Campaign Discount</b>                                   | nbn will provide RSP with a one time payment of \$60 for each FY25Q1 Fibre Connect Eligible Order for an AVC TC-4 Product Component that is first changed to In Progress during the period from 1 July 2024 to 30 September 2024. |
| 6.      | <b>Performance Target</b>  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |
| 7.      | <b>List of Eligible Premises to be provided</b>                          | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |
| 8.      | <b>Other terms and conditions</b>  | N/A   |
| 9.      | <b>Interaction with other Discounts, Credits and Rebates and the WBA</b> | Where an AVC supplied as a result of a Fibre Connect Eligible Order is eligible for the FY25Q1 Fibre Connect Rebate and the Connect the Unconnected Rebate, RSP will be entitled to both Rebates.                                 |
| 10.     | <b>Additional Definitions that apply to this</b>                         | <b>FY25Q1 Fibre Connect Eligible Order</b> means a Fibre Connect Eligible Order that is:<br>(a) _____ for an Ordered Product with an AVC TC-4 bandwidth profile; and<br>(b) _____ Completed on or before 30 September 2025.       |

| <u>Section</u> | <u>Issue</u>                    | <u>Detail</u>  |
|----------------|---------------------------------|--|
|                | <b><u>Campaign Discount</u></b> | <b>Note:</b> <i>"Fibre Connect Eligible Order" is defined in the Dictionary by reference to the WBA Operations Manual.</i> |

## Part C      Details and conditions for Short-term Discounts, Credits, Rebates and Waivers

### Module C1:    Non-Campaign Discounts

**Note:** *The Short-term Discounts, Credits, Rebates and Waivers set out in this Module C1: Non-Campaign Discounts are not Campaign Discounts and are not subject to the Master Campaign Terms.*

*The details and conditions in section C1.1 apply in respect of the Professional Wiring Service Modify Order Discount described in Part A.*

## C1.1 Professional Wiring Service Modify Order Discount

### C1.1.1 Details

**nbn** will apply a discount in respect of any Labour Rate and Materials Charges for Professional Wiring Services not performed at the time of a Standard Installation, such that the effective charge is \$100.

**Note:** *During the period in which both this Professional Wiring Service Modify Order Discount and the 'Professional Wiring Service Charges Waiver' apply, the effect of this Professional Wiring Service Modify Order Discount is that the total Charge for Professional Wiring Services not performed at the time of a Standard Installation will be discounted to \$100.*

### C1.1.2 Process to Claim

**nbn** will automatically apply this Professional Wiring Service Modify Order Discount.

**Note:** *RSP does not need to submit any Credit/Rebate Claim Form in respect of this item.*

## Module C2: Campaign Discounts

**Note:** *The Short-term Discounts, Credits, Rebates and Waivers set out in this Module C2: Campaign Discounts are Campaign Discounts are made available by **nbn** to RSPs subject to the Master Campaign Terms which are set out in Part D of this document.*

*When reviewing the Discounts, Credits, Rebates and Waivers set out in this Module C2 please ensure you review not only the content in the tables below and also the Master Campaign Terms in Part D.*

## Part D Master Campaign Terms

**Note:** The following Master Campaign Terms apply to Discounts, Credits, Rebates and Waivers set out in Module B3 and Module C2 of this document.

### D1.1 Terms

#### D1.1.1 Application of these Master Campaign Terms

- (a) **nbn** will make each Campaign Discount available for the applicable Campaign Period in accordance with and subject to the Campaign Terms and these Master Campaign Terms.
- (b) To the extent of any inconsistency between these Master Campaign Terms and the Campaign Terms, these Master Campaign Terms will prevail, except where expressly provided otherwise in the Campaign Terms.

#### D1.1.2 Performance Target

- (a) This section D1.1.2 applies for each Campaign Discount that is subject to RSP meeting or exceeding a Performance Target.

**Note:** A Performance Target may be a baseline number, base ratio or other performance target specified in the Campaign Terms.

- (b) Where a Campaign Discount is subject to RSP meeting or exceeding a Performance Target:
  - (i) **nbn** will notify RSP of the Performance Target (or Performance Targets) for that Campaign Discount by the later of:
    - (A) 30 days before the start of the Performance Period during which RSP is first entitled to participate and receive the benefit of that Campaign Discount;
    - (B) if RSP was not a party to a Prior WBA, 10 Business Days after RSP enters into this Agreement; and
    - (C) the date on which the relevant Campaign Discount is introduced; and
  - (ii) **nbn** may amend the Performance Target for that Campaign Discount by notifying RSP at least 30 days before the start of the first Performance Period in respect of which that amended Performance Target will apply.

**Note:** **nbn** may provide an initial anticipated Performance Target for a Campaign Discount. That target may be reviewed and revised before the final Performance Target is notified in accordance with section D1.1.2(b).

- (c) Subject to sections D1.1.2(d) to D1.1.2(h), **nbn** will provide a single set of Performance Targets to RSP to apply to all **nbn**<sup>®</sup> Ethernet Product Components supplied to RSP (the **Default Segment**).
- (d) RSP may request that **nbn** provide to RSP:

- (i) two separate sets of Performance Targets to apply to the Campaign Discount for each of the following two categories of Product Components supplied to RSP:
  - (A) **nbn**<sup>®</sup> Ethernet Product Components to be used as inputs to RSP Products supplied to one or more Downstream Service Providers; and
  - (B) **nbn**<sup>®</sup> Ethernet Product Components to be used as inputs to all other RSP Products that are to be supplied by RSP directly to an End User; or
- (ii) where RSP and one or more Other RSPs are Related Bodies Corporate at the time the Campaign Discount is introduced (together, the **RSP Group**):
  - (A) a single set of Performance Targets to apply to all **nbn**<sup>®</sup> Ethernet Product Components supplied to the RSP Group; or
  - (B) two separate sets of Performance Targets to apply to the Campaign Discount for each of the following two categories of Product Components supplied to the RSP Group:
    - (1) **nbn**<sup>®</sup> Ethernet Product Components to be used as inputs to all products supplied by the RSP Group (including RSP) to one or more Downstream Service Providers; and
    - (2) **nbn**<sup>®</sup> Ethernet Product Components to be used as inputs to all products supplied by the RSP Group (including RSP) directly to an End User,

(each category of Product Components that are subject to a separate set of Performance Targets, an **Alternative Segment**).

- (e) A request by RSP under section D1.1.2(d) must be accompanied by such information about the proposed Alternative Segment or Alternative Segments (as applicable) as reasonably required by **nbn**.
- (f) **nbn** may, in its discretion, accept or reject a request under section D1.1.2(d). If **nbn** accepts such a request, **nbn** will provide a Performance Target for each Alternative Segment in accordance with the request submitted under section D1.1.2(d).
- (g) RSP may, at any time after **nbn** commences providing Performance Targets for an Alternative Segment or Alternative Segments under section D1.1.2(f), request that **nbn** reverts back to providing a single Performance Target for the Default Segment. **nbn** may, in its discretion, accept or reject such request.
- (h) If **nbn** accepts a request to provide Performance Targets for an Alternative Segment or Alternative Segments under section D1.1.2(f), or to revert back to providing a single Performance Target under section D1.1.2(g), **nbn** will do so from the next Performance Period following **nbn**'s acceptance of that request.

### D1.1.3 Bonus Incentive

- (a) **nbn** may offer RSP a Bonus Incentive in connection with a Campaign Discount in accordance with the Campaign Terms.



- (b) Subject to the Campaign Terms, if **nbn** offers a Bonus Incentive, that Bonus Incentive will be paid in arrears and otherwise in accordance with section D1.1.5 of these Master Terms.

#### D1.1.4 Eligible Premises

Where the Campaign Terms state that a list of Eligible Premises is to be provided:

- (a) **nbn** will notify RSP from time to time of the Eligible Premises for the Campaign Discount; and
- (b) for an AVC to be an Eligible AVC for the Campaign Discount, that AVC must be supplied to an Eligible Premises.

#### D1.1.5 Process to claim and pro ration

- (a) Unless otherwise specified in the Campaign Terms, **nbn** will apply any Campaign Discount amount to an invoice issued to RSP without RSP needing to make a claim. For clarity, such invoice may be an invoice for a Billing Period other than the Billing Period to which the relevant Campaign Discount relates.
- (b) If the Discount Period for an Eligible AVC starts during a Billing Period, the Campaign Discount for that Eligible AVC will be applied on a pro-rata daily basis on that date and for the remainder of that Billing Period.
- (c) If the Discount Period for an Eligible AVC ends during a Billing Period, the Campaign Discount for that Eligible AVC will be applied on a pro-rata daily basis for the part of the Billing Period before that date.

#### D1.1.6 Service Transfer Orders and COAT Transfer Orders in respect of Eligible AVCs receiving a Campaign Discount

- (a) Where an Eligible AVC is supplied to RSP as a result of a Service Transfer Order or COAT Transfer Order, a reference in these Master Campaign Terms or any Campaign Terms to that Eligible AVC is deemed to also include, where the context so requires:
  - (i) each AVC supplied to RSP or an Other RSP that was disconnected as a result of a Service Transfer Order and has been replaced (directly or indirectly) by that Eligible AVC; and
  - (ii) any Eligible AVC supplied by means of the Original Access Technology that **nbn** determines was disconnected, or is to be disconnected, in connection with a COAT Transfer Order and has been replaced (directly or indirectly) by that Eligible AVC.
- (b) If an Eligible AVC supplied to RSP is subject to a Service Transfer Order placed by an Other RSP during the Discount Period of the Eligible AVC (such that RSP is the Losing RSP):
  - (i) the Campaign Discount will stop applying on and from the date the Service Transfer Order is completed; and
  - (ii) if RSP subsequently places a Transfer Reversal in respect of that Eligible AVC, then, on and from the date the Transfer Reversal is completed, the Campaign Discount will apply to that Eligible AVC for the remainder of the Discount Period (on a pro-rata daily basis to the extent applicable).

- (c) If:
- (i) a COAT Transfer Order is placed by RSP or an Other RSP; and
  - (ii) **nbn** determines that the COAT Transfer Order is intended to result in the replacement of an Eligible AVC supplied to RSP by means of the Original Access Technology during the Discount Period of that Eligible AVC,
- the Campaign Discount will stop applying to that Eligible AVC supplied to RSP by means of the Original Access Technology on and from the date the COAT Transfer Order is completed.
- (d) If:
- (i) RSP submits a Service Transfer Order or COAT Transfer Order to order an AVC;
  - (ii) **nbn** applied a Campaign Discount to that AVC prior to that Service Transfer Order or COAT Transfer Order;
  - (iii) RSP is participating in the relevant Campaign Discount at the time that Service Transfer Order or COAT Transfer Order (as applicable) was completed during the Discount Period for that AVC; and
  - (iv) where applicable the Service Transfer Order was not performed as part of a Non-Infrastructure Type Transfer,
- the Campaign Discount will be treated as if it is transferred to the AVC that is supplied to RSP as a result of the Service Transfer Order or COAT Transfer Order (as applicable), and accordingly:
- (v) the Campaign Discount will apply to the AVC supplied to RSP as a result of the Service Transfer Order or COAT Transfer Order (as applicable) on the same basis as it applied to that AVC prior to the Service Transfer Order or COAT Transfer Order; and
  - (vi) notwithstanding anything in the Campaign Terms for the relevant Campaign Discount, the Discount Period for that AVC will be the same as the Discount Period for that Campaign Discount that first applied to that AVC prior to that Service Transfer Order or COAT Transfer Order (as applicable).

#### D1.1.7 Modify Orders and other changes affecting eligibility for a Campaign Discount

- (a) If, during the Discount Period, an AVC that was an Eligible AVC or was an AVC to which section D1.1.6(d) applies no longer meets the requirements of the Campaign Discount and ceases to be an Eligible AVC (including where an Eligible AVC is modified during the Discount Term to an ineligible bandwidth profile) then, subject to the Campaign Terms, **nbn** may in its discretion:
- (i) pause any further application of the Campaign Discount with respect to that AVC for such time as that AVC is no longer an Eligible AVC; or
  - (ii) cease any further payment of the Campaign Discount with respect to that AVC for the remainder of the Discount Period.
- (b) Any Campaign Discount which RSP was eligible for prior to the date an Eligible AVC ceased to be an Eligible AVC, will be applied on a pro rata daily basis for the part of the Billing Period before that Eligible AVC ceased to be an Eligible AVC.

- (c) In no circumstances, including a pause under section D1.1.7(a), will a Modify Order or Service Transfer Order restart a Discount Period.

#### D1.1.8 Interaction with other Discounts, Credits, Rebates and Waivers and the WBA

Unless specified otherwise in the Campaign Terms, the Campaign Discount does not affect any other Discount, Credit, Rebate or Waiver made available to RSP in accordance with this Discounts, Credits and Rebates Annexure to the **nbn**<sup>®</sup> Ethernet Price List.

#### D1.1.9 Fair use

- (a) RSP must act in a manner that is consistent with the Objective and in good faith in connection with **nbn**'s provision of the Campaign Discount.
- (b) RSP must not shape or otherwise limit the performance of any RSP Product that relies on a Discounted Ordered Product as an input, except in accordance with RSP's standard policies or procedures applicable to other RSP Products that use, as an input, Ordered Products with the same AVC bandwidth profile(s) as the relevant Discounted Ordered Product.
- (c) RSP must ensure that Downstream Service Providers comply with section D1.1.9(b) as if it applied to Downstream Service Providers and Downstream Products.
- (d) **nbn** may seek RSP's co-operation (including request for information) to validate that RSP has complied with section D1.1.9(a), D1.1.9(b) or D1.1.9(c). RSP must promptly cooperate with **nbn** in this regard.
- (e) If **nbn** determines, acting reasonably, RSP hasn't complied with this section D1.1.9, **nbn** may cease providing the Campaign Discount to RSP (including for Eligible AVCs that had become eligible before that notice).

#### D1.1.10 Defined Terms

- (a) **Alternative Segment** has the meaning given to that term in section D1.1.2(d).
- (b) **Bonus Incentive** has the meaning (if any), in respect of a Campaign Discount, specified in the Campaign Terms for that Campaign Discount.
- (c) **Campaign Discount** means each Discount, Credit Rebate and Waiver set out in Module B3 or Module C2 of this Discounts, Credits and Rebates Annexure to the **nbn**<sup>®</sup> Ethernet Price List.
- (d) **Campaign Period**, for a Campaign Discount, means the 'Campaign Period' identified in the Campaign Terms for that Campaign Discount.
- (e) **Campaign Terms**, for a Campaign Discount, means the terms for that Campaign Discount as set out in Module B3 or Module C2 of this Discounts, Credits and Rebates Annexure to the **nbn**<sup>®</sup> Ethernet Price List.
- (f) **COAT Transfer Order** means a Connect Order placed by RSP or an Other RSP for an AVC TC-4 to be supplied by means of a Subsequent Access Technology that **nbn** determines is intended to replace an AVC TC-4 supplied by means of the Original Access Technology.

- (g) **Default Segment** has the meaning given to that term in section D1.1.2(c).
- (h) **Discount Period**, for a Campaign Discount, means the 'Discount Period' identified in the Campaign Terms for that Campaign Discount.
- (i) **Discounted Ordered Product** means an Ordered Product for which **nbn** is providing RSP a Campaign Discount.
- (j) **Eligible AVC**, for a Campaign Discount, has the meaning given to that term in the relevant Campaign Terms.
- (k) **Eligible Premises**, for a Campaign Discount, means a Premises that is notified by **nbn** to RSP as an "Eligible Premises" for that Campaign Discount in accordance with section D1.1.4.
- (l) **Master Campaign Terms** means the terms and conditions set out in this Part D of this Discounts, Credits and Rebates Annexure to the **nbn**<sup>®</sup> Ethernet Price List.
- (m) **Objective** has the meaning, in respect of a Campaign Discount, given to that term in the Campaign Terms for that Campaign Discount.
- (n) **Performance Period**, for a Campaign Discount, means the period during which a Performance Target applies as set out in the Campaign Terms for that Campaign Discount.
- (o) **Performance Target**, for a Campaign Discount, means the 'performance target' that is notified by **nbn** to RSP as a 'performance target' for that Campaign Discount in accordance with section D1.1.2.
- (p) **RSP Group** has the meaning given to it in section D1.1.2(d).
- (q) **Segment** means a Default Segment or an Alternative Segment.